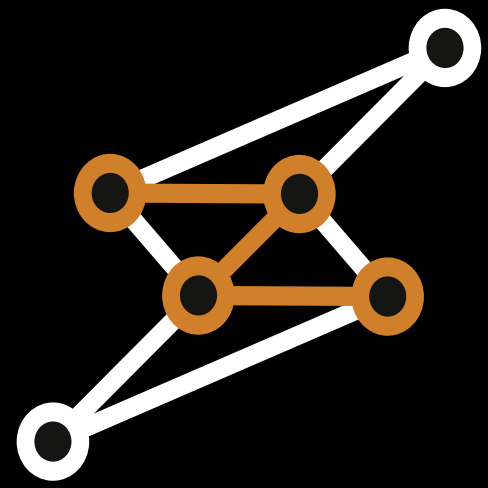


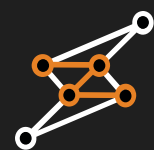
LLC "Real-V"



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AI& IT solution

Applied cases of using AI technologies



MAIN DESCRIPTION

MACHINE LEARNING

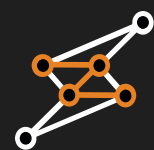
(англ. machine learning, ML) — is the study of computer algorithms that can improve automatically through experience and by the use of data. It is seen as a part of artificial intelligence. Machine learning algorithms build a model based on sample data, known as "training data", in order to make predictions or decisions without being explicitly programmed to do so

DEEP LEARNING

Deep learning (also known as deep structured learning) is part of a broader family of machine learning methods based on artificial neural networks with representation learning. Learning can be supervised, semi-supervised or unsupervised.

For the construction of such methods, the means of mathematical statistics, numerical methods, optimization methods, probability theory, graph theory, various techniques for working with data in digital form are used.





THE MAIN TASKS TO BE SOLVED ON THE BASIS OF ML/DL

- 1) **regression** (predicting numerical values of features, for example, predicting future sales volumes based on known sales data in the past);
- 2) **classification** (predicting which of the known classes an object belongs to, for example, predicting whether a borrower will repay a loan, based on data on how borrowers have repaid loans in the past);
- 3) **clustering** (dividing a large set of objects into clusters - classes within which objects are similar to each other, for example, market segmentation, dividing all consumers into classes so that consumers are similar to each other within classes, and differ in different classes);
- 4) **anomaly detection** (search for rare and unusual objects that differ significantly from the main mass, for example, search for fraudulent transactions);
- 5) **stylization** (changes in the visual parameters of objects in accordance with any specified parameters of the imitated entity. For example: Prisma application-stylization of the input image in a given style)
- 6) **generation** (generation of a new object/component based on the properties of objects/components from a given training sample. For example: text generation, voice generation, picture generation, etc.)



WORK WITH THE DATA. SOME OF THE PROVIDED SERVICES

Data analysis

Technologies designed for searching non-obvious, objective and useful patterns in large amount of data

Data extraction from the web-resources

Development and customization of parsing systems, processing information from various websites

Knowledge extraction from the data

Using of advanced mathematical tools in solving complex business problems in commercial projects in order to extract practically useful information from data

Data collection

Extraction of a large amount of unrelated data from various sources based on the task, data processing (cleaning, conversion to a standard type) and subsequent aggregation

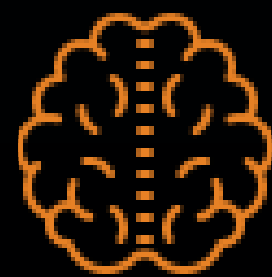
Integration

- Assistance in integration the developed solutions in the customer's information systems
- Automation of marketing functions and deep customer analytics





DIRECTIONS:

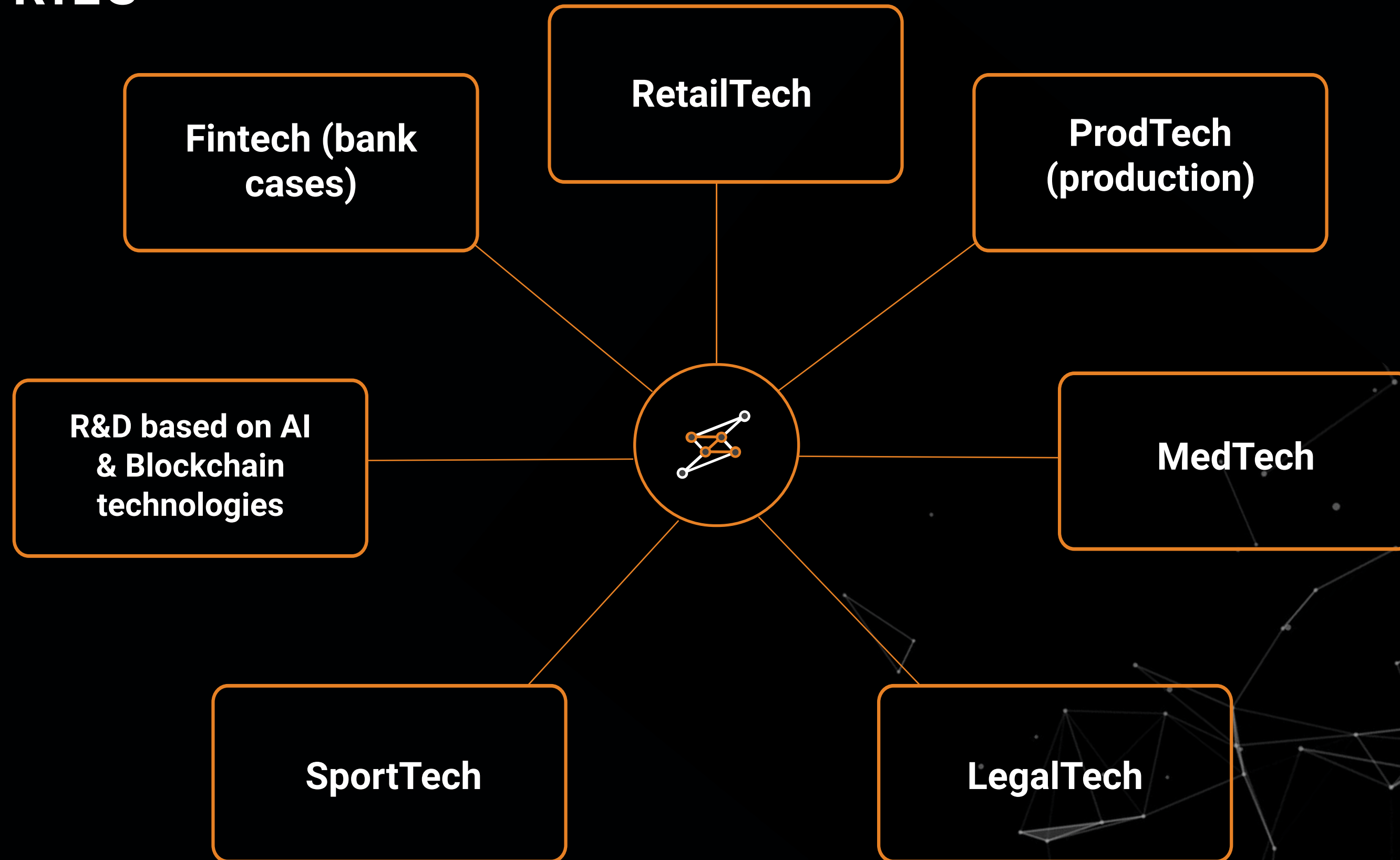


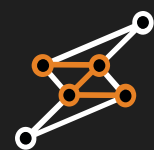
- Machine learning / Deep learning
- Software development
- Blockchain
- Reinforcement Learning
- Custom-made Research and Advanced Development



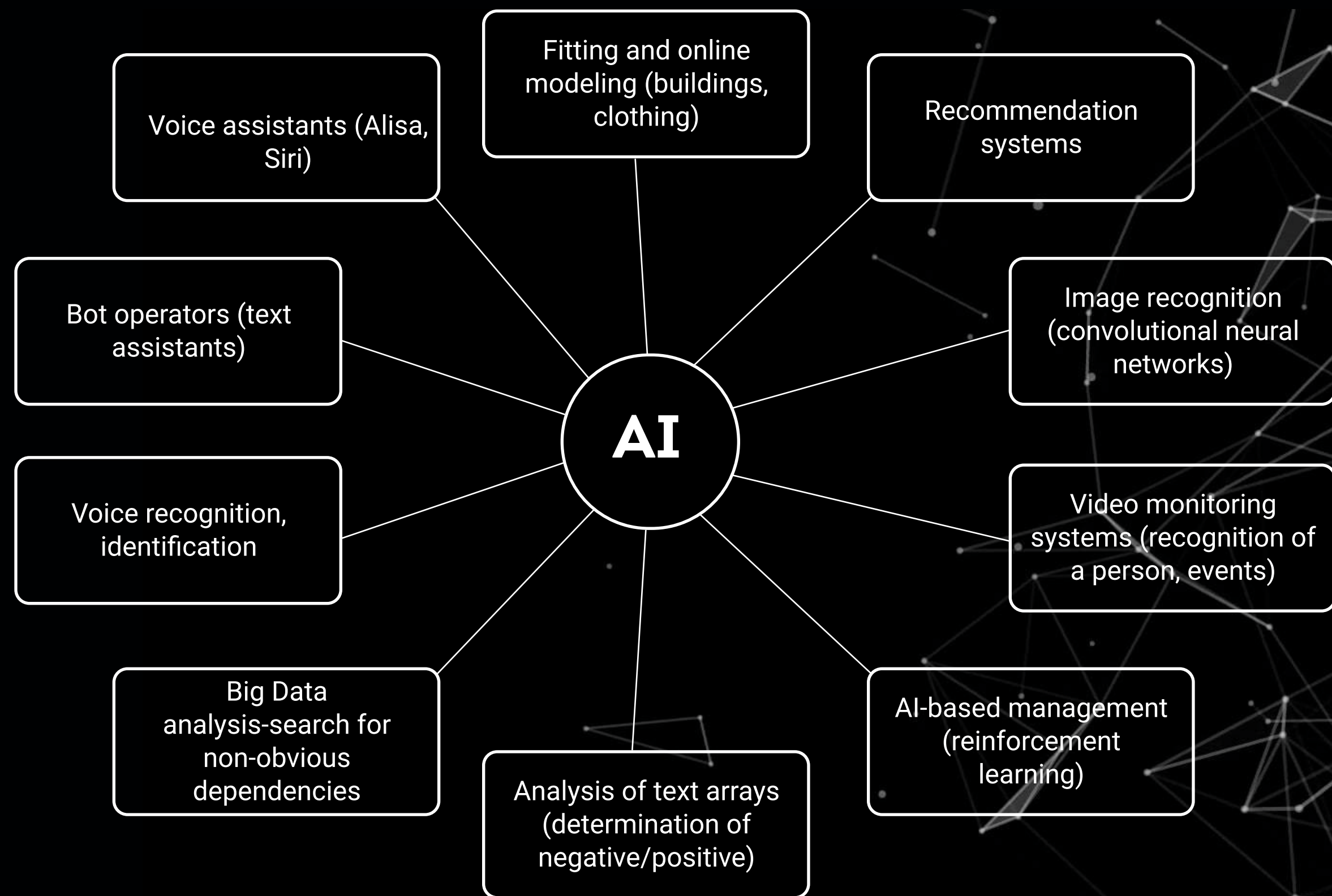


INDUSTRIES





THE MAIN TRENDS





THE MAIN STAGES OF THE ALGORITHMS BASED ON ML/DL'S PRODUCTION

1.

Search and definition of a business task, process allocation

2.

Definition of optimization target functions

3.

Creation of requirements for the collection of a training sample

4.

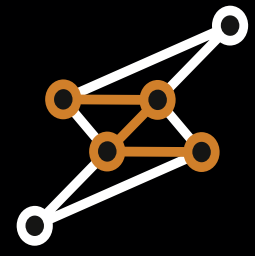
Development and training of a test baseline model

6.

Packaging of the model for production. Integration into external services

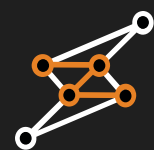
5.

Assessment of quality parameters, collection and marking of an additional sample, additional training



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RetailTech



ONLINE FITTING

TECHONOLY STUDY DOMAIN:

Computer vision

TECHONOLY:

Semantic Segmentation, CycleGAN, pix2pix; Component: Object Classification

TECH STACK:

TensorFlow, PyTorch, Cuda

MAIN MISSION:

Online fitting the covers on the sofas. To include the solution, which will allow users to load photo of sofa and to try on the cover from the shop, on the website of the company

SOLUTION

- Development of a neuronet for determination of a sofa on the photo
- Development of an algorithm of imposing of textures taking into account depths and shadows of the image
- Transfer and adaptation of the solution on servers
- Including the solution on the webpage

THE RESULT:

- Development of a neuronet for determination of a sofa on the photo
- Development of an algorithm of imposing of textures taking into account depths and shadows of the image
- Transfer and adaptation of the solution on servers
- Including the solution on the webpage

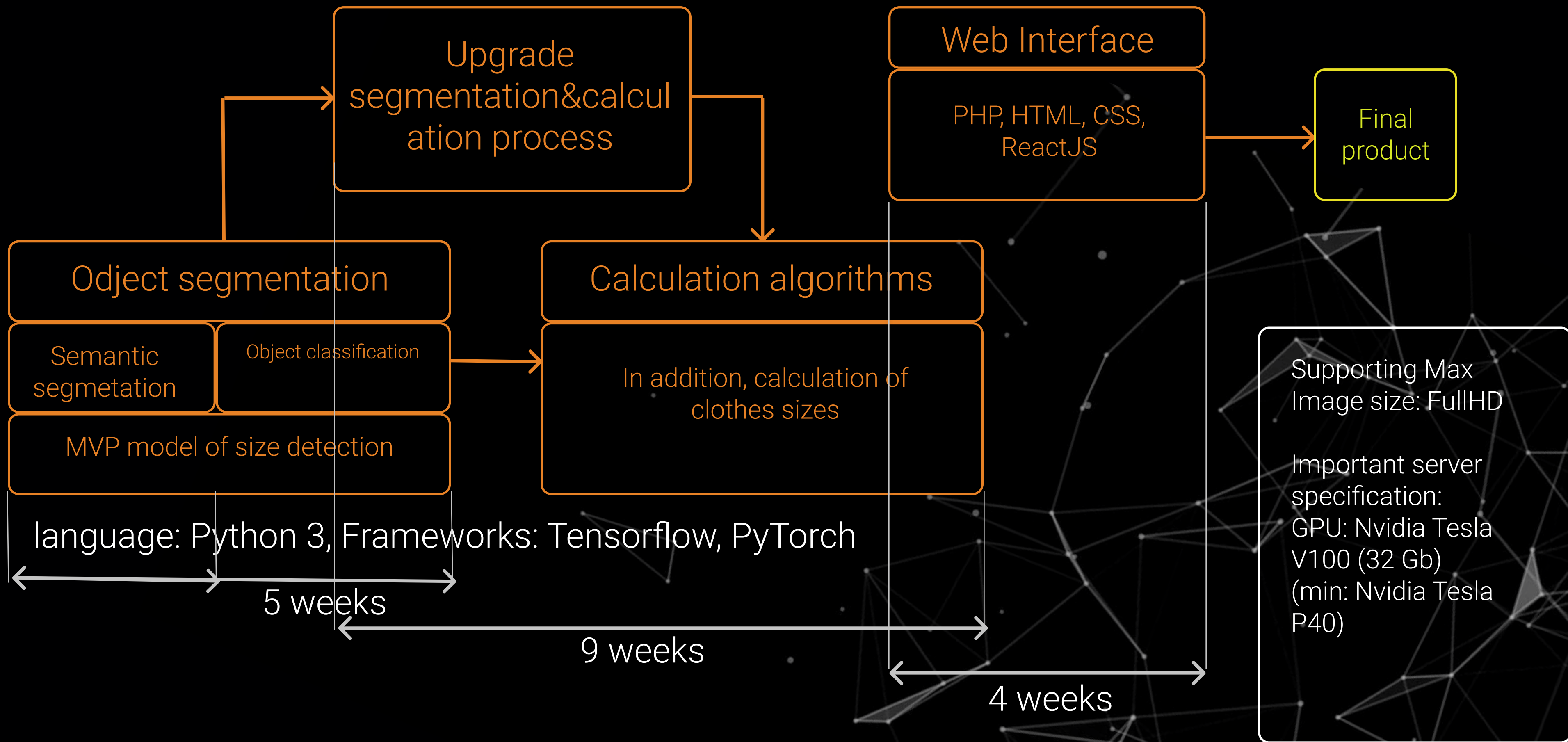


EXAMPLE



The technology card of the development

The technology card of the development





Technology

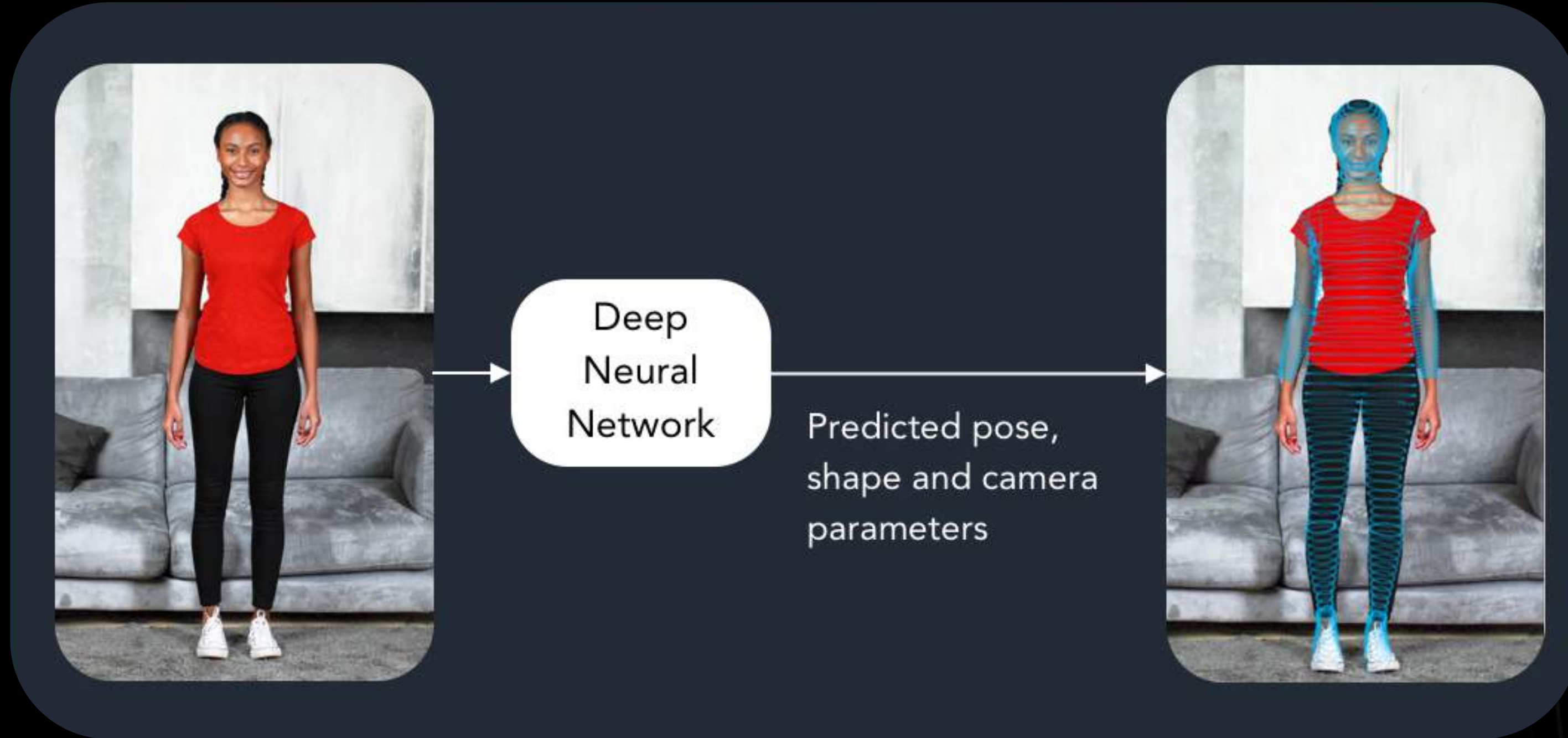
Technology





The solutions concept

The solutions concept (output)





The solutions concept (concept result)

The task of transferring the artist's style (some results)



The solutions concept (input frames)

Enter customer's data

Unique name:

Height: cm in

Gender: Female Male

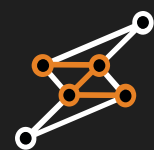


Measurements (cm)

Linear Volumetric

Neck to upper hip length:	<input type="text" value="54.8"/>	Back neck point to waist:	<input type="text" value="45.9"/>
Outside leg length:	<input type="text" value="112.5"/>	Side neck to bust point:	<input type="text" value="25.2"/>
Inside leg length:	<input type="text" value="72.0"/>	Side bust point to waist level:	<input type="text" value="16.4"/>
Straight body rise:	<input type="text" value="31.1"/>	Side waist level to ankles:	<input type="text" value="105.0"/>
Outer arm length:	<input type="text" value="61.0"/>	Side neck point to knee:	<input type="text" value="106.5"/>
Back neck point to wrist length:	<input type="text" value="82.3"/>	Side neck point to waist level:	<input type="text" value="45.9"/>
Upper hip breadth:	<input type="text" value="32.3"/>	Back neck height:	<input type="text" value="152.9"/>
Back shoulder width:	<input type="text" value="42.5"/>	Bust height:	<input type="text" value="130.0"/>
Chest width:	<input type="text" value="34.9"/>	Hip height:	<input type="text" value="91.6"/>





EMOTION RECOGNITION

TECHNOLOGIES THAT ARE USED

Neuralnetwork technologies

TASK:

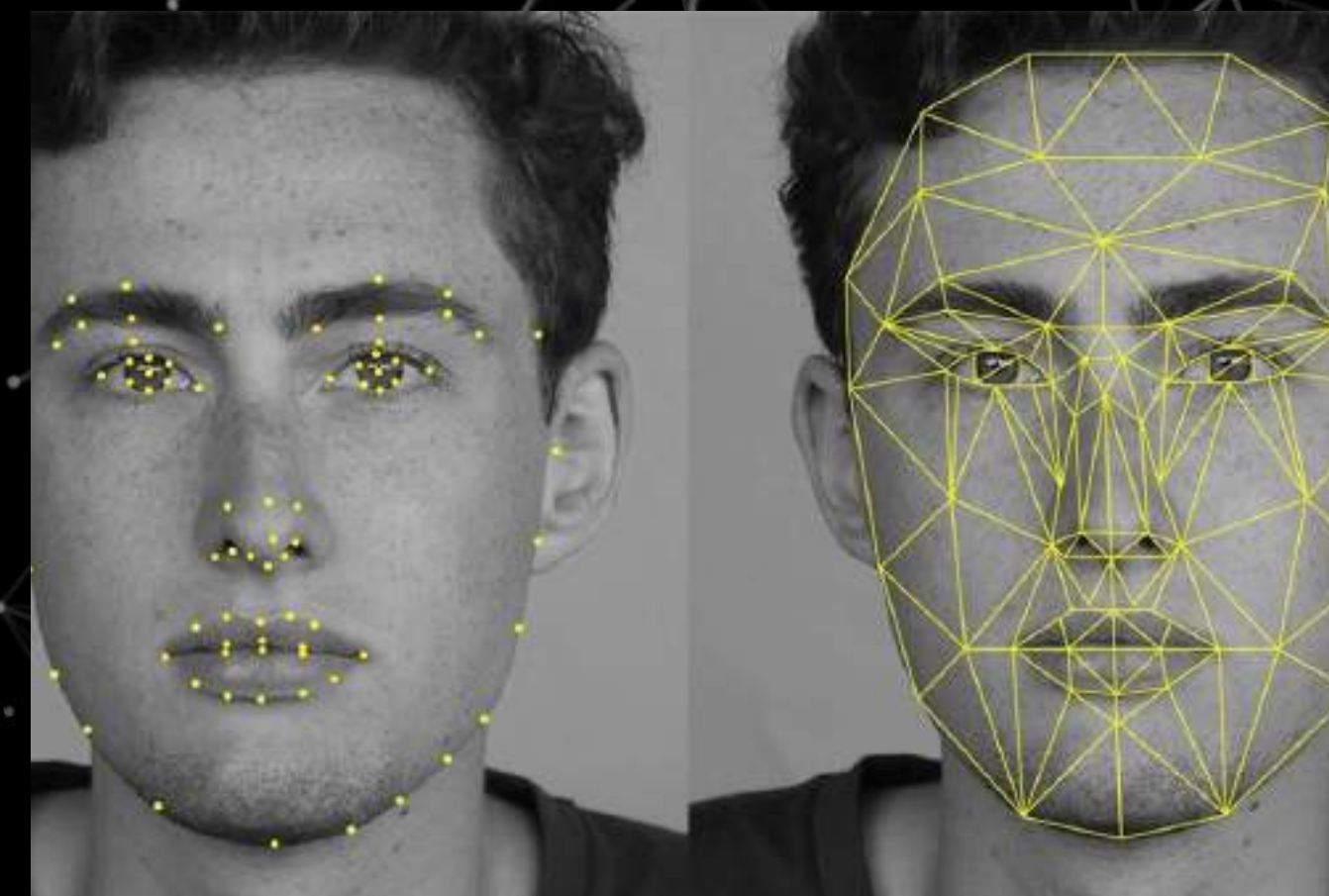
Automated collection of feedback from people regarding an event/product

RESULT

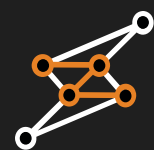
Automatic processing of the video sequence from the cameras, building an emotional map of the event,

SOLUTION:

A set of neural network algorithms trained to recognize target emotions in real time based on a video sequence (age, emotions, gender)



EXAMPLE



SYSTEM OF AN AUTOMATIC ACCESS AND VIDEOANALYSIS

TECHNOLOGIES THAT ARE USED

Biometric scanner based on the face and voice identification

TASK

Systematization of the collection and analysis of the emotional loyalty of the customer. To realize a qualitative research of customers (surveys, interviews).

RESULT

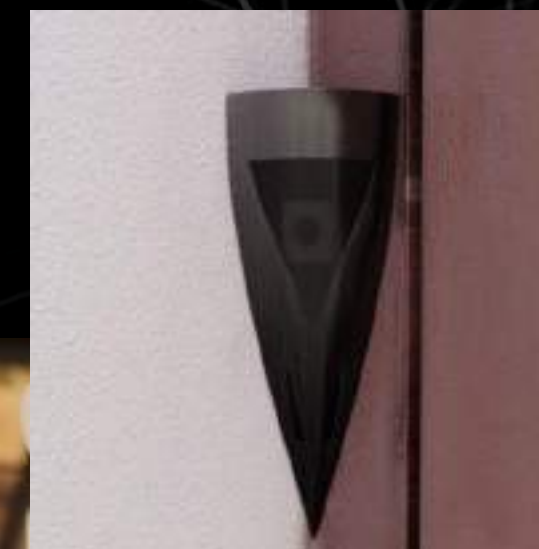
Determines the gender identity of the respondent with high accuracy, which allows us to build hypotheses about the correlation of gender and product features
Allows you to make a comparative analysis of products and determine the taste of which product customers often enjoyed

SOLUTION

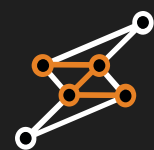
1. The administrator sets parameters for calculations: data to collect, period of data collection, the task for calculation
2. AI collects data using cameras
3. Sorting and recording data to the database. Calculations based on the received data
4. The system uploads the report into the administration's pannel

TECHNICAL STACK:

TensorFlow, PyTorch, Cuda



EXAMPLE



SMART TASTING - EMOTION RECOGNITION SYSTEMS ONLINE AND ON THE RECORD

TECHNOLOGIES THAT ARE USED

A neural network ensemble consisting of a set of models for classifying the input set of images and audio signals into three main groups

TASK

Based on the business task, determine the emotions of the customer at each stage of work to increase the KPI at various stages of the funnel

RESULT

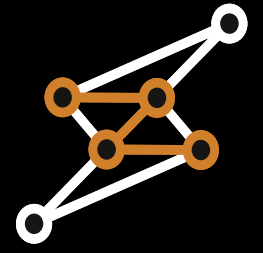
1. Food tasting
2. HR brand development and team level improvement
3. Use in education and development

SOLUTION

1. Collecting and analyzing information about the product under study
2. Defining business goals and business tasks for setting up metrics
3. Design and development of an interactive construction used for the installation of the system
4. Implementation and configuration of a data collection system: a face recognition system, a system for determining gender, age and emotions



EXAMPLE



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ProdTech (production)



THE MAIN PRODUCTION TASKS SOLVED BY AI

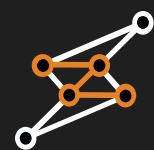
AI in production

Predicting of equipment failure

Predicting the yield of good products

Detecting anomalies

Digital model of a factory



CASE PREDICTING OF EQUIPMENT FAILURE MODEL

TECHNOLOGIES THAT ARE USED

Time series analysis, XGBoost, CatBoost, neural networks

TASK:

Development of a model predicting problems in the operation of the extruder. Early detection of signs of blockage of the extruder, prevention of downtime for technical reasons. Predicting potential problems in the operation of equipment

SOLUTION:

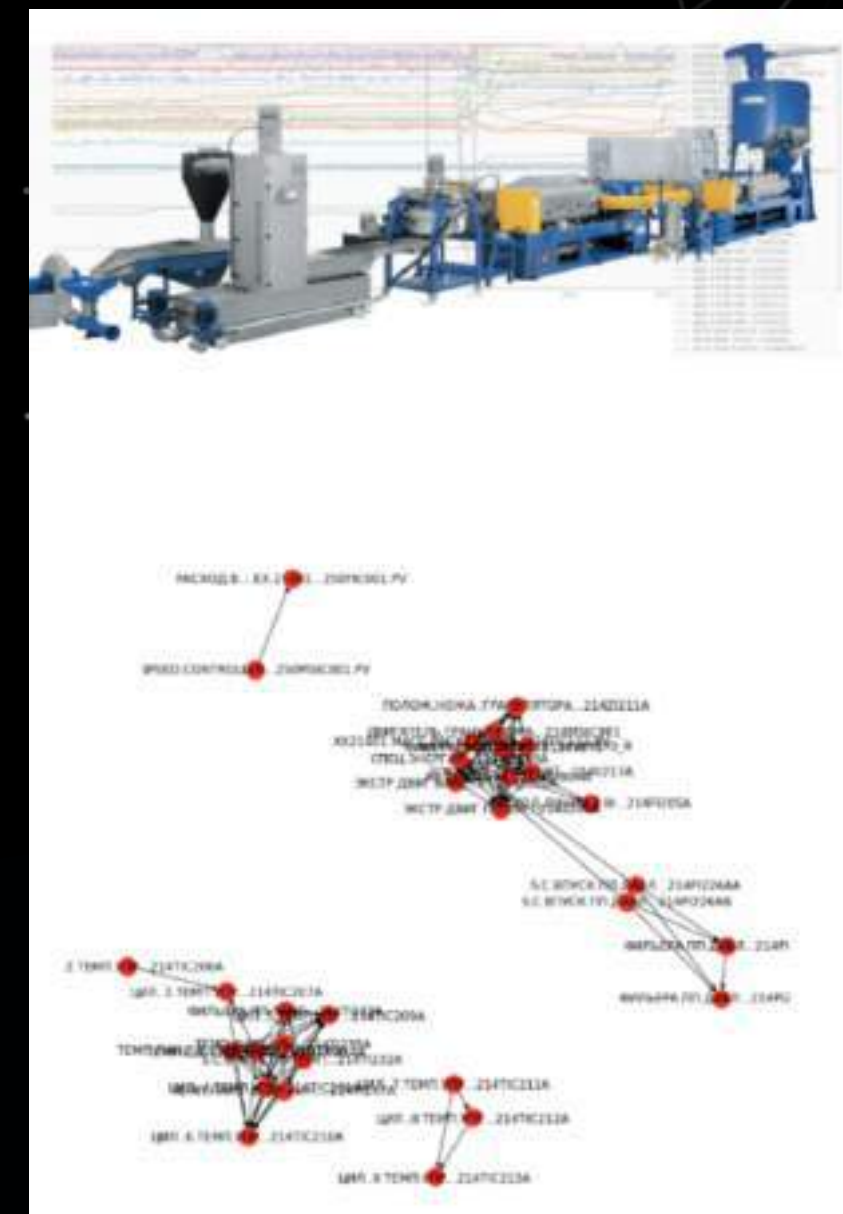
- Analysis of time series of sensor readings, search for dependencies between sensors;
- Detection of anomalies in sensor readings in historical situations when the extruder was stopped, building the forecast based on the current counter;
- Determination of thresholds indicating an early stop of the extruder. Creating a model that "triggers" and sends notifications to the operator about such situations;

RESULT

- The share of predicted problems is about 80%;
- Reduction of equipment downtime due to technical reasons;
- The horizon for predicting problems is from 10 minutes to several hours (prevention requires from 5 to 30 minutes)

TECHNICAL STACK:

TensorFlow, PyTorch, Cuda



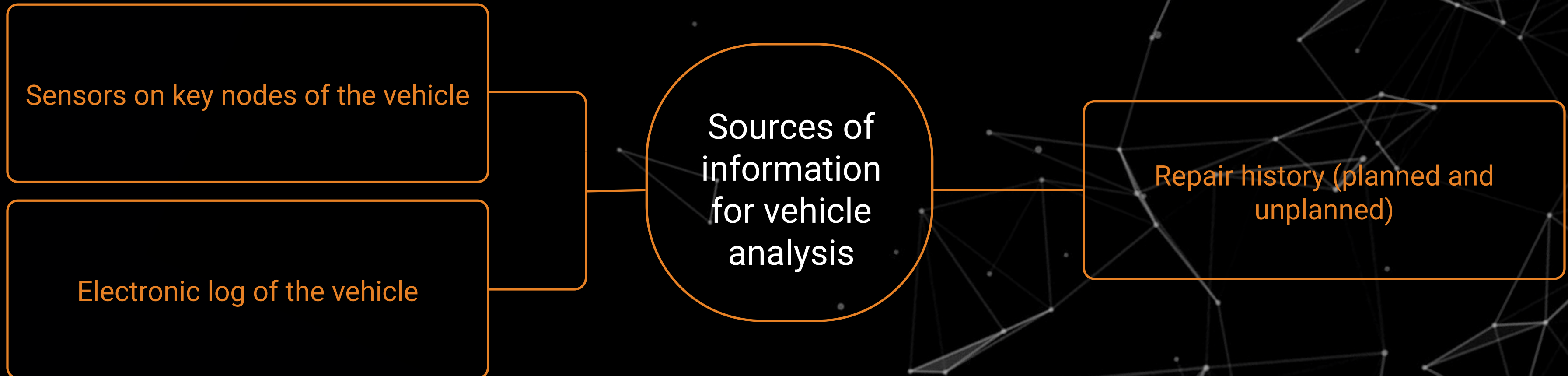


THE TASK

GOALS

1. Reducing the time for analyzing the key blocks of the considering vehicle without losing the accuracy of detecting problems
2. Realisation of identification and automatic filling of the pre-trip control registration log using machine vision technologies that determine the degree of damage relative to each considering object
3. Increase the useful working time of the vehicle, while reducing the time of unscheduled repairs as much as possible

Задача





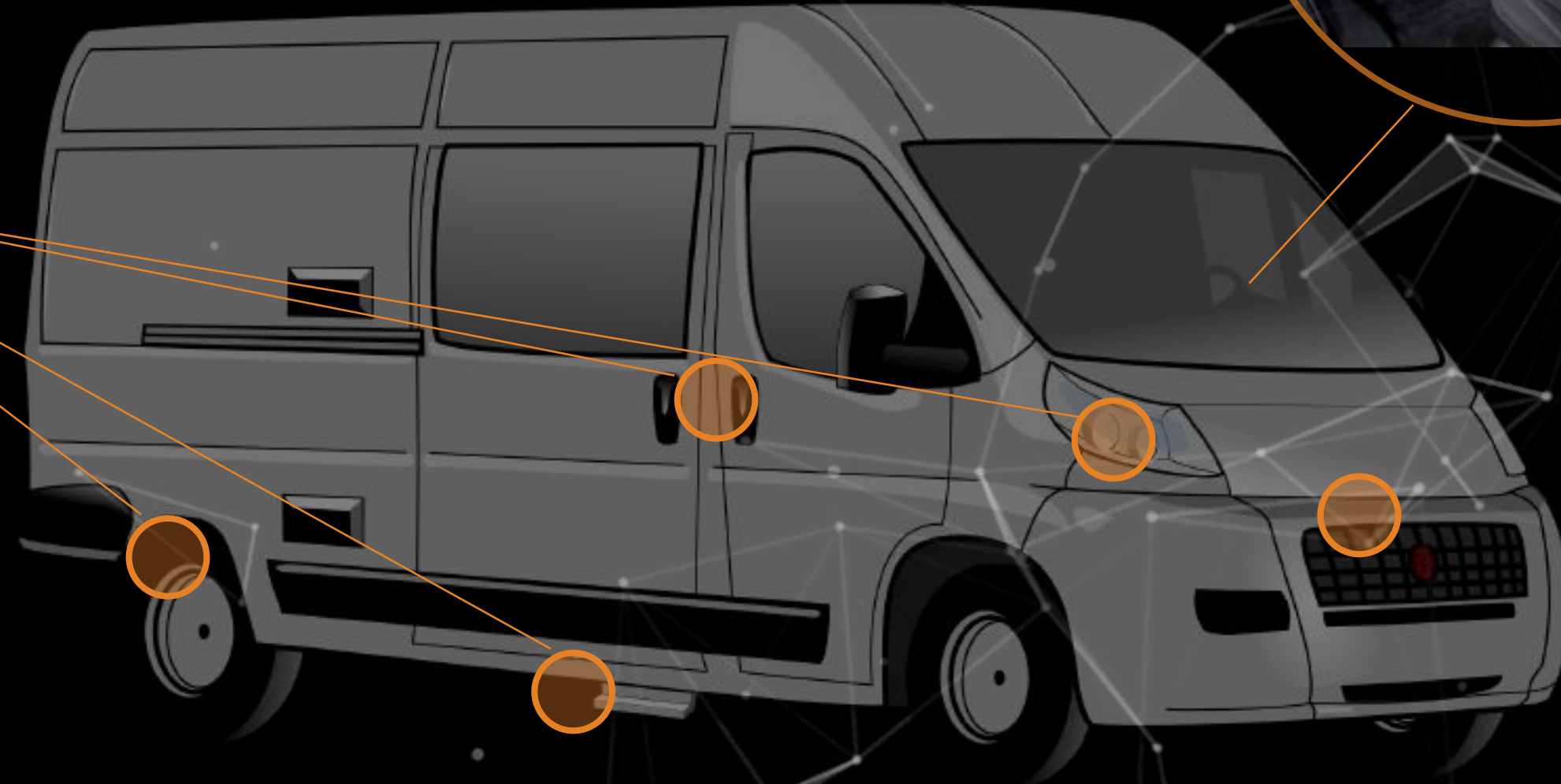
SOLUTION: MONITORING THE TECHNICAL STATUS OF THE VEHICLE IN REAL-TIME

Решение: умный мониторинг и анализ ТС

Analysis of images received from the driver before the start of the trip



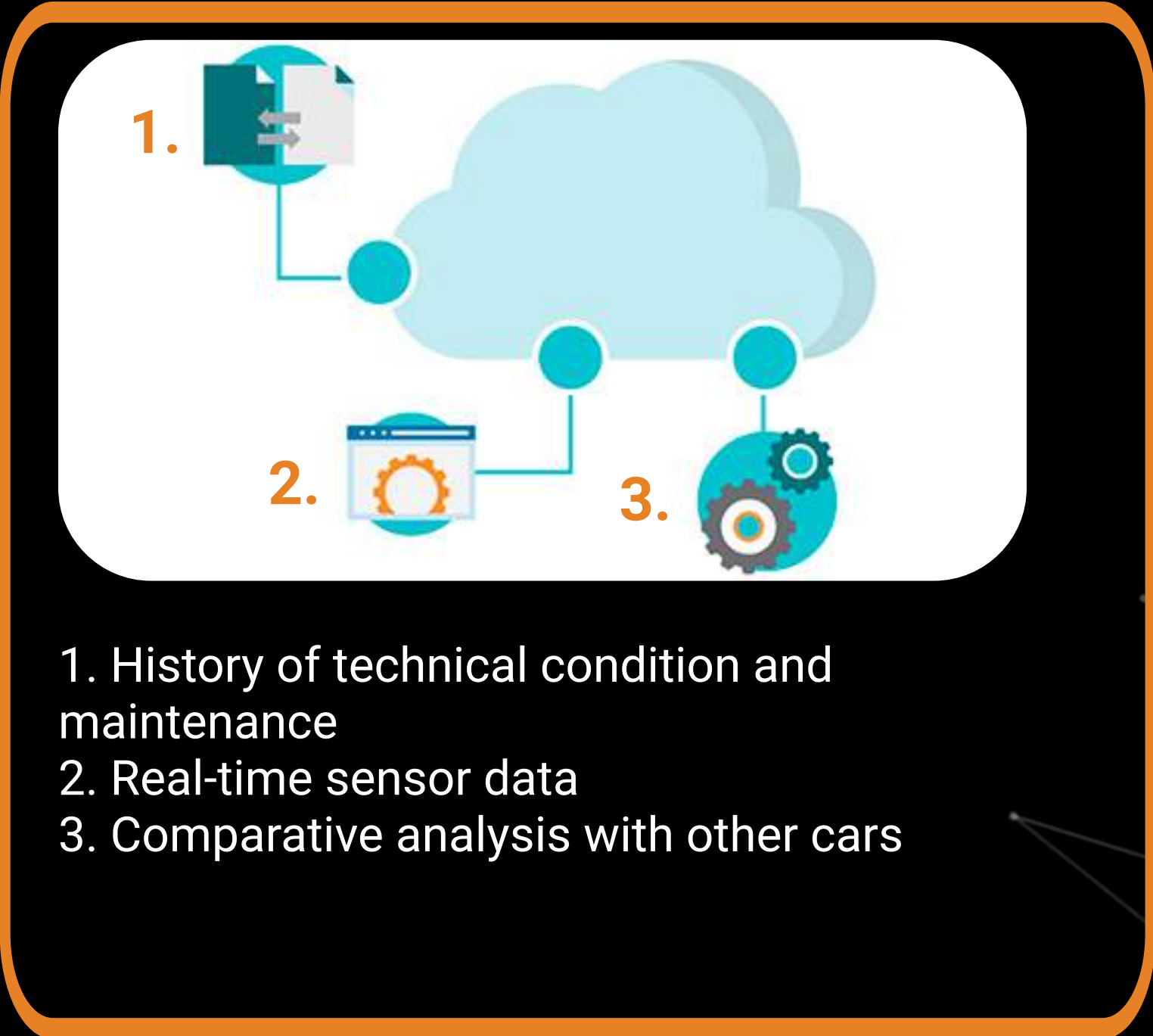
Integration of acoustic sensors, sensors for collecting the state of key components of the car, an adapter for an already built-in car self-diagnosis system (for collecting information)



* The specified location of the sensors is an example, a more accurate map of the location of the sensors depends on the vehicle model and on the stage of development of the technical task for the project



SOLUTION: ANALYSIS OF TECHNICAL DATA OF THE VEHICLE

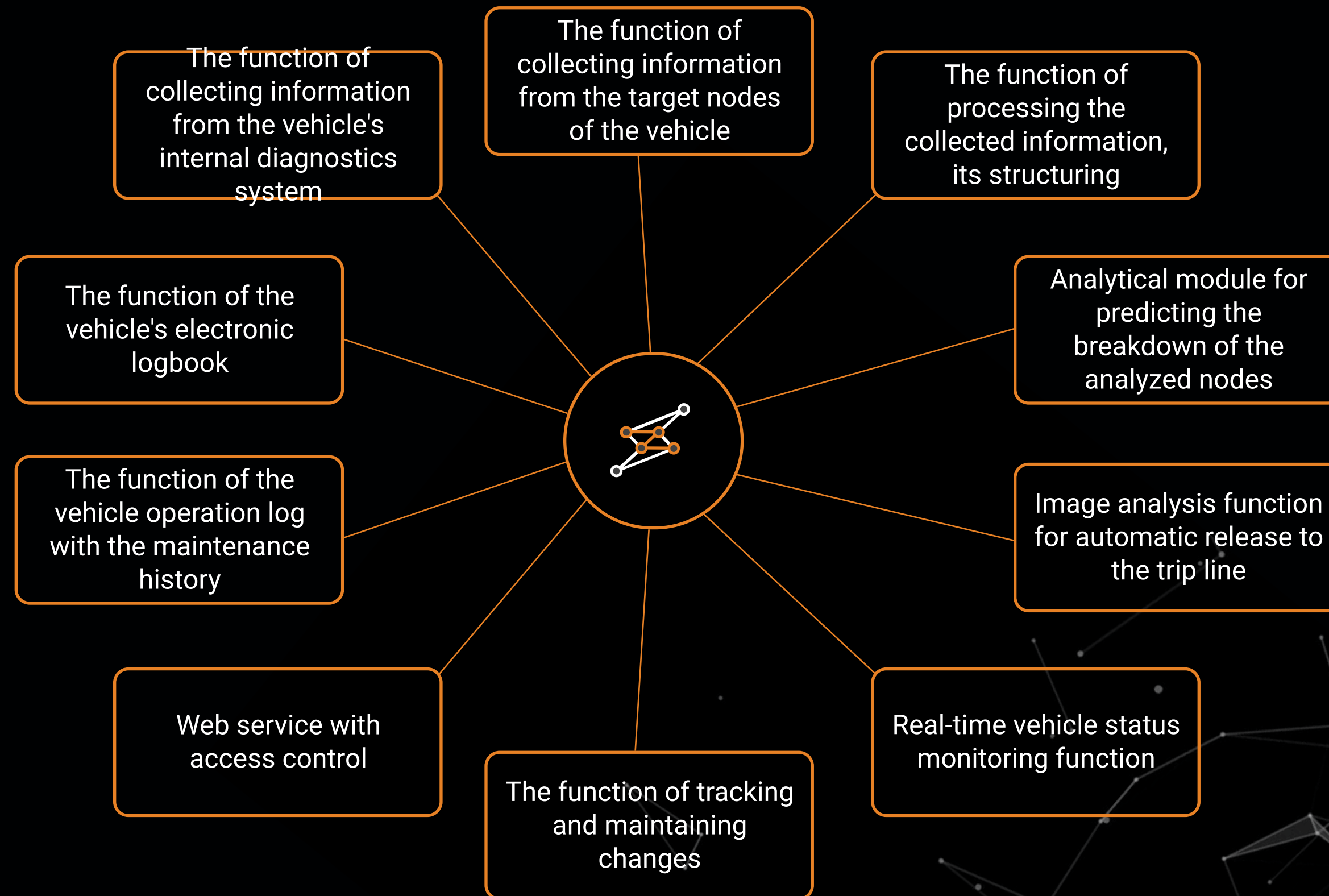


An example of a dynamic dashboard of a vehicle based on the collected information

*The report shown is an example of how the system can be visualized. After the prototyping stage, the format agreed with the customer will be obtained



THE FUNCTIONALITY OF THE DEVELOPED SYSTEM



PARTNERS

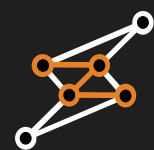
MIPT Artificial Intelligence Laboratory, Skolkovo Institute of Science and Technology

DEVELOPMENTS

Our own platform for analyzing unstructured information for making forecasts

UNIVERSITIES

MIPT(GU), Skoltech



BUILDING A DIGITAL MODEL OF A FACTORY

TASK:

Modeling of business and production processes of existing production, search for "bottlenecks" in production in order to eliminate them, search for parameters that affect the yield of good products

SOLUTION:

- Building a data-centric system for collecting engineering and production information;
- Creation and visualization of a graph of dependencies between processes as well as equipment;
- Construction of a predictive model of the yield of good products. Based on the data of the release of past batches, where we know the input parameters (i.e., the parameters of raw materials, the competence of operators, technologists, the parameters of technological equipment, etc.) and the percentage of the yield of good products after the completion of the production process, the classifier parameters are selected and configured using machine learning algorithms.

RESULT:

- Modeling processes of a factory, reducing defects;
- A decision support system has been made
- Improving the manageability of complex technological production

TECHNOLOGIES THAT ARE USED

Time series analysis, XGBoost, CatBoost, neural networks

TECHNICAL STACK:

TensorFlow, PyTorch, Cuda



[GO TO THE PLATFORM](#)



EVENT RECOGNITION VIA CAMERAS

TECHNOLOGIES THAT ARE USED

Neural network technologies, computer vision

TASK:

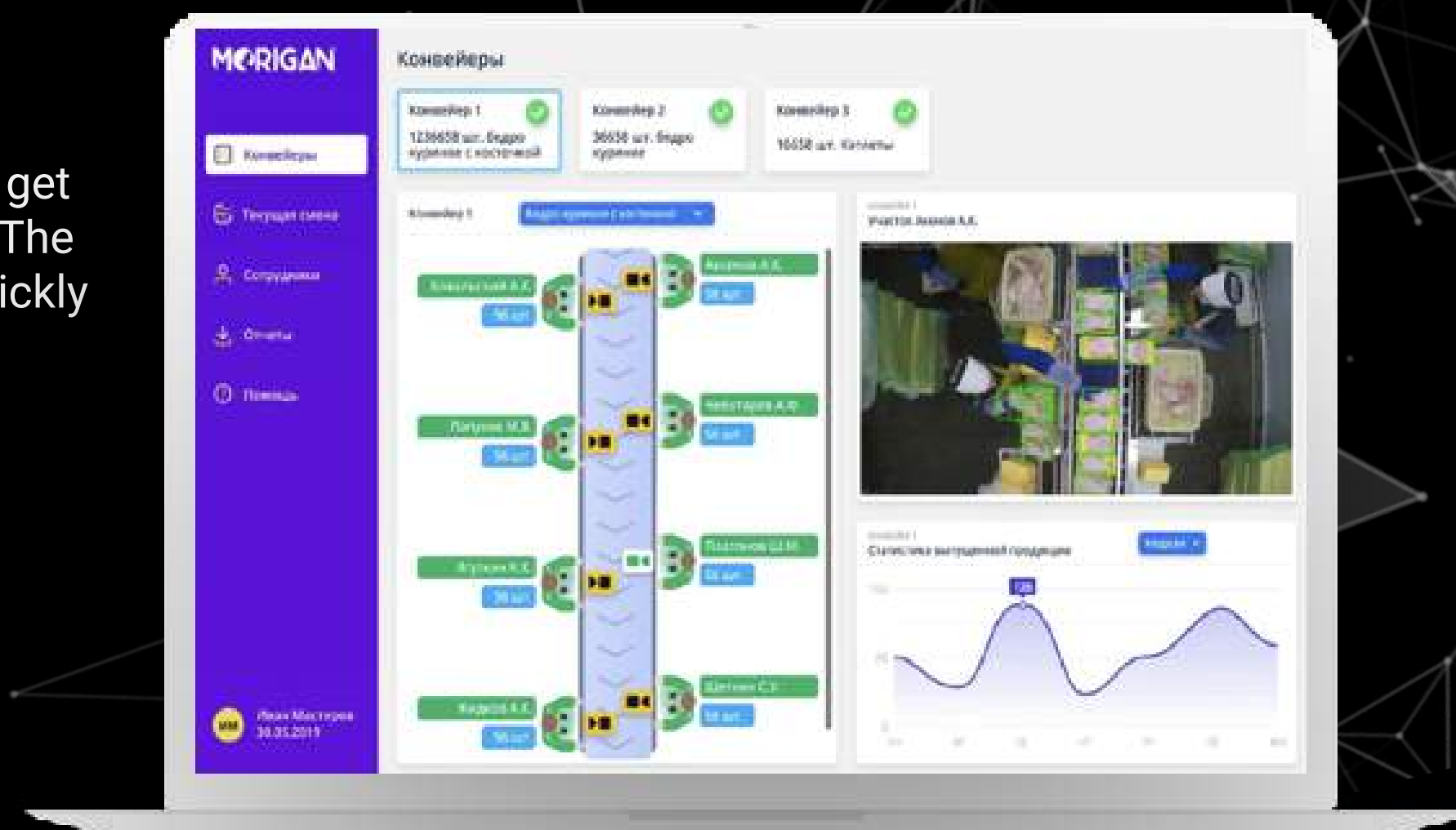
Video analytics system in the production workshop, which allows you to get analytical information aggregated from different parts of the workshop. The system works online and allows you to make management decisions quickly

SOLUTION:

A complex of neural network algorithms trained to recognize target types of events

RESULT:

Increase in labor productivity on average by 15%
Full transition to piecework payment for operators
Improving the manageability of the enterprise



EXAMPLE



INTERFACE FOR PREDICTIVE MARKUP OF POWER LINES' PHOTOS

TASK:

Increasing consumer requirements for the reliability of power supply in context of the continuing increase in the material wear out of all elements of power lines. Today, it is necessary to react more quickly both to emerging defects and violations of the operating conditions of power lines, and to eliminate breakdowns that have caused emergency shutdowns.

RESULT:

1. Exclusion of under-supply of electricity
2. Reducing the cost of the payroll by reducing / eliminating crawlers
3. Saving of fuel and lubricants
4. Increase in the percentage of power lines diagnosed in time

SOLUTION:

Step 1. Detection (With the help of a retinanet-based detector we will find objects such as wires, supports, garlands of insulators, vibration dampers)
Step 2. Classification (The detected objects (for example, a garland of insulators) are classified using the EfficientNet neural network: whether all insulators are present in the garland or not.)
Step 3. Result (The malfunction is highlighted in red, the absence of problems in green)



[GO TO THE PLATFORM](#)



AR-MODELING OF SPACE

TECHNOLOGIES THAT ARE USED

Mobile development, ARKit

TASK:

Augmented reality in the city:
demonstration of new buildings, events,
reconstructions, tourist attractions,
historical events

RESULT:

Increasing the tourist traffic through
the main places of the city by 20%,
gamification, an additional advertising
ability for business

SOLUTION:

Platforms for AR-presentations
Z-UNION based on the platform
for the presentation of
construction projects



EXAMPLE (AIR)

EXAMPLE (CRAFT)



PRESENTATION OF CONSTRUCTION PROJECTS

TECHNOLOGIES THAT ARE USED

Biometric scanner based on facial and voice identification

TASK:

Create a catalog of 3D houses projects

SOLUTION:

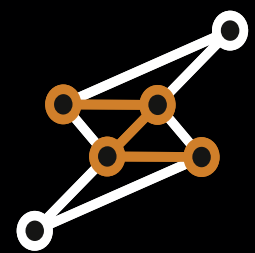
- Using and writing libraries of mobile applications for placing 3D models
- Creating a mobile application
- Transfer of 3D house projects to the mobile application catalog

RESULT:

- An application that allows builders to demonstrate an object without a stand
- The opportunity for the client to walk around the house with a mobile device in his hands, before the start of its construction
- The ability to estimate the finished result by projecting it on the building site



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MedTech



PROBLEM



Problem



More than 30% of false negative COVID-19 test results



The test result can take up to several days

Analysis of medical images (CT, fluorography) is one of the most sensitive methods of diagnostics COVID – 19/cancer, the time of CT/fluorography research takes 25-30 minutes, **we can do it for the 60-90 sec**



AI DETERMINES THE DIAGNOSIS OF DISEASE



AI recommender systems based on medical analysis data obtained from CT / fluorographic

Radiography are one of reliable way to diagnose COVID-19, cancer and others disases





AI DIAGNOSTIC MODULE (INTERFACE)

AI diagnostic module (Interface)

The interface displays a chest CT scan with segmented areas in yellow, blue, and green. The main panel shows a 37% segmentation result. The top control bar includes sliders for 'Яркость' (Brightness) and 'Контрастность' (Contrast), and a toggle for 'Инверсия' (Invert). The left sidebar shows patient information: 'Иванов Афанасий Фёдорович' and a '37%' progress indicator. The right sidebar shows a list of segmented areas with their respective volumes. The bottom control bar shows 'Поворот' (Rotation) at 0, 'Инверсия' (Invert) as 'Нет' (No), 'Яркость' (Brightness) at 88, and 'Контрастность' (Contrast) at 88. A 'Распечатать заключение' (Print conclusion) button is visible in the bottom right.

Area	Volume
Область поражения	237 мл
Область инфильтрации	25 мл
Область гиперденной полости	0 мл

Area	Volume
Область поражения	27 мл
Область инфильтрации	27 мл
Область гиперденной полости	27 мл

[VIDEO \(CLICK!\)](#)



AI DETERMINING THE DIAGNOSIS OF LUNG DISEASE BY X-RAY IMAGE

TASK:

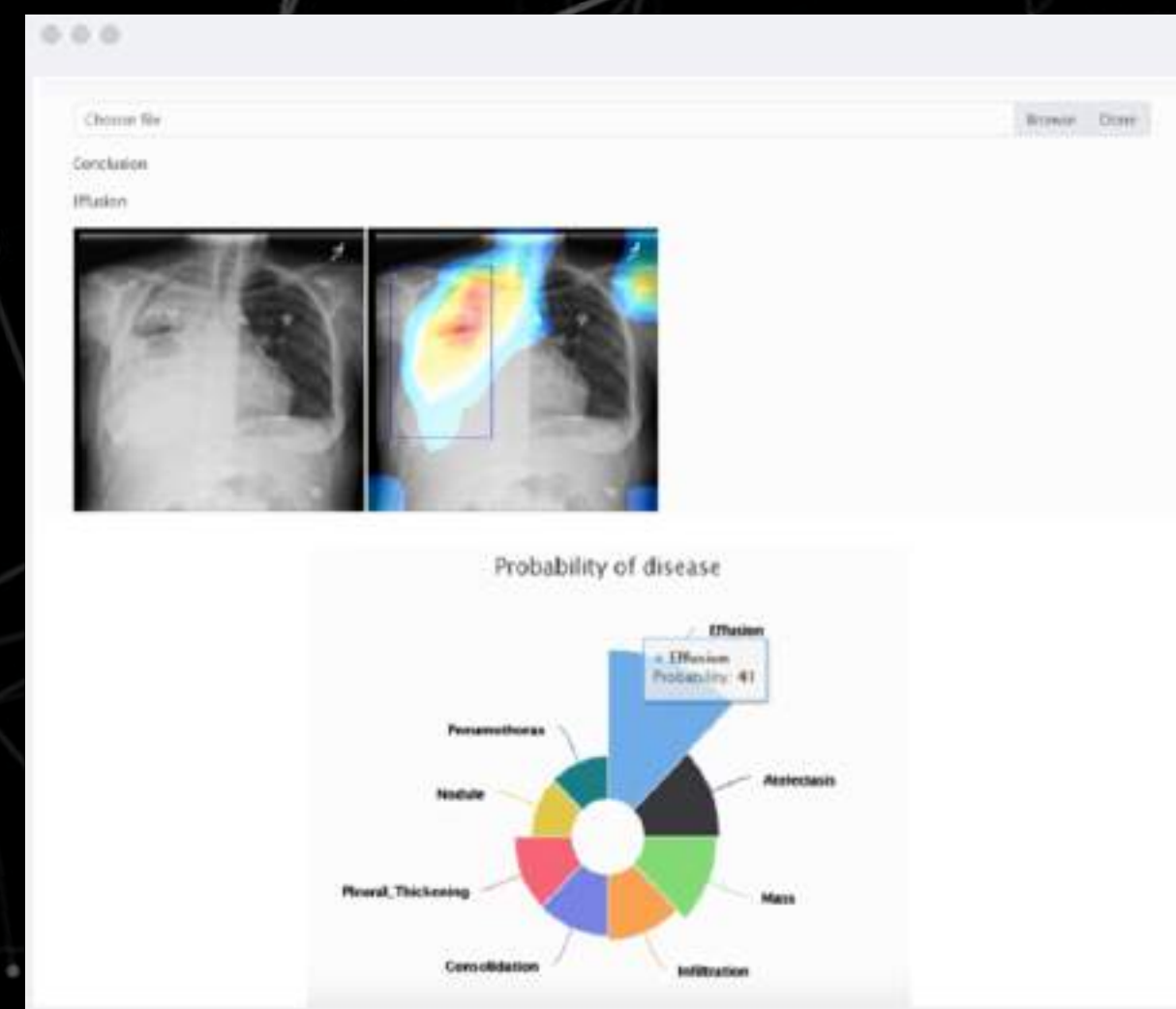
Based on the input X-ray images of the human chest, determine the diagnosis with an accuracy of at least 80%, identify the area of pathology with an accuracy of at least 70%

RESULT:

- Increasing the capacity of medical institutions
- Increasing the accuracy of diagnosis
- Possibility of remote diagnosis (introduction of telemedicine functions)

SOLUTION:

A recommendation system that offers its own versions of conclusions based on the entered features, which are filled in during the finalized descriptions of each specific study



[GO TO THE PLATFORM](#)



AI RECOMMENDATION SYSTEMS FOR DIAGNOSTICS DISEASES (COVID-19)

TASK:

Establishing connections between the highlighted colored area and the real area of pathology. The main task is to investigate the correlation between the selected segment of grayscale in the image and the pathology itself in order to achieve fast high-precision marking independent of the human factor in terms of the accuracy of the selection and detection of the pathology segment

MARKUP MODULE:

Web application (DICOM image markup, DICOM attribute markup (metadata))
DICOM image processing(based on grayscale (256-65536 shades))

RESULT:

Frosted glass area: 180.770 ml

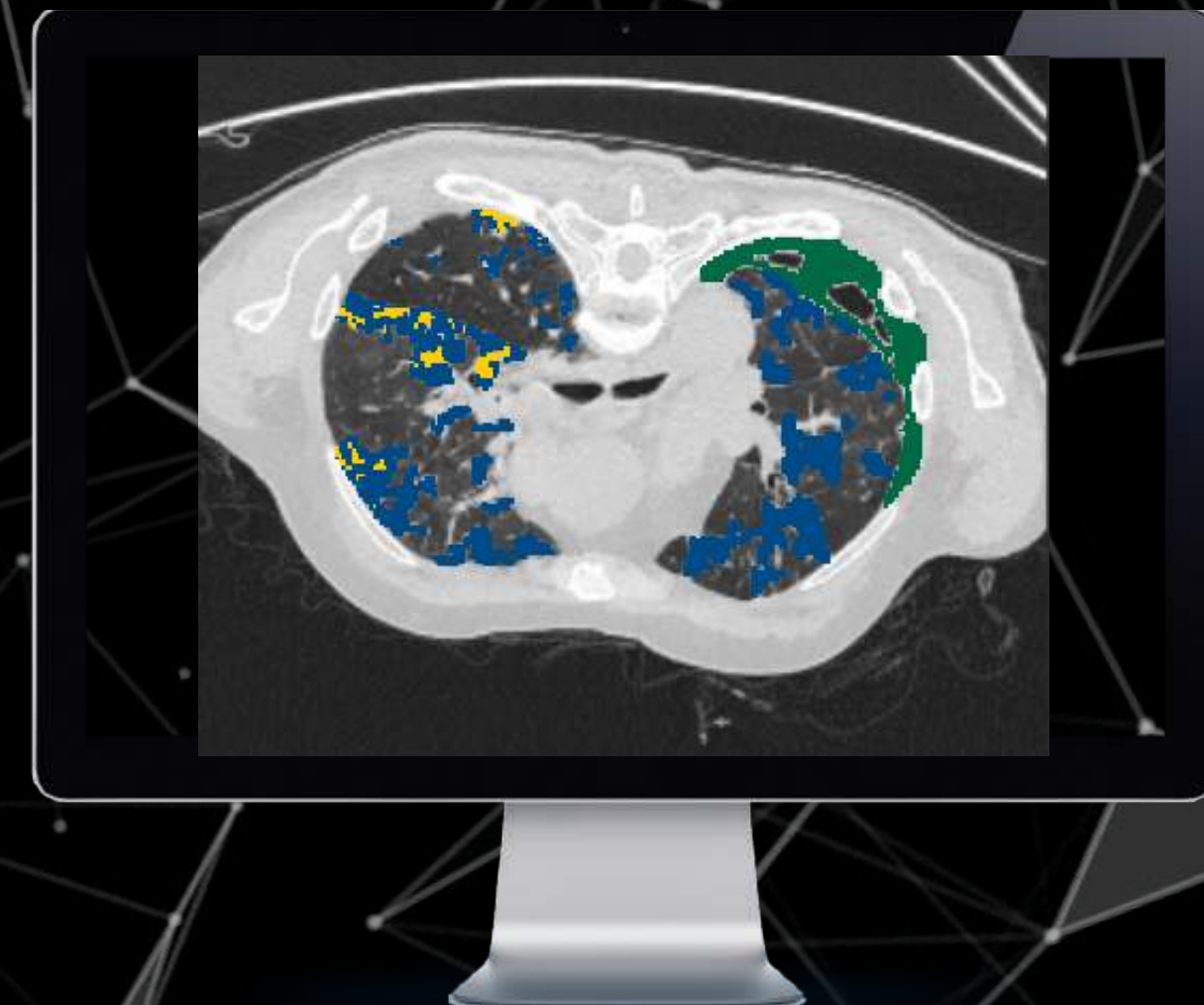
Consolidation area: 11.472 ml

Pleural effusion area: 53.084 ml

The volume of the affected area of the lungs to the total volume of the lungs: 66%

TECHNICAL STACK:

DICOM Viewers, PACS, a mathematical algorithm for coloring gray areas on DICOM images

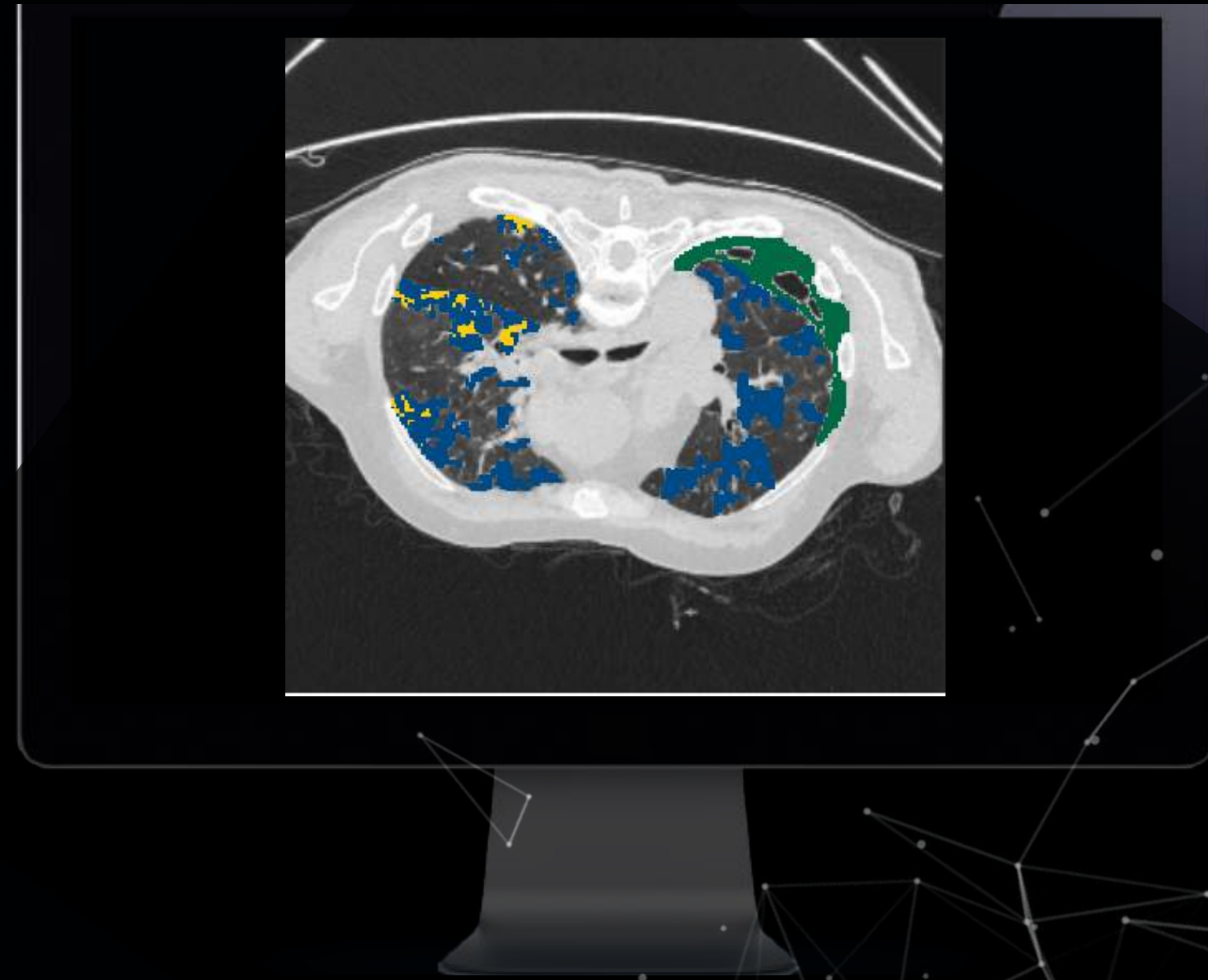


[GO TO THE PLATFORM](#)



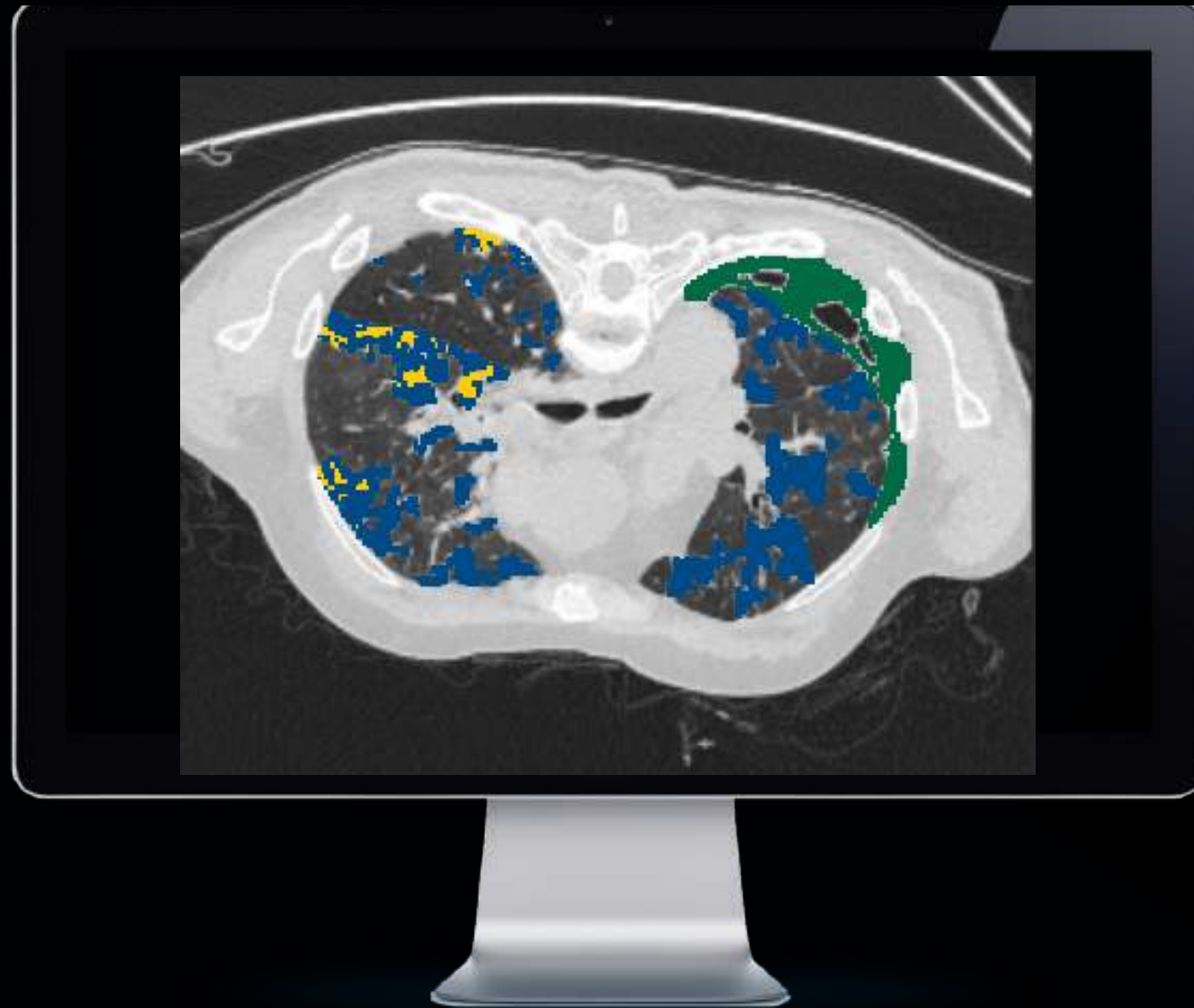
VISUALIZATION OF THE FIELD OF PATHOLOGY (COVID-19)

Automatic recognition of pathologies and their algorithm interpretation in the form of segmentation in the picture





AI-REVEALS THE PATHOLOGY FROM MEDICAL DATA (COVID-19)



Frosted glass area: **180.770 ml**
Consolidation area: **11.472 ml**
Pleural effusion area: **53.084 ml**

Volume of the affected area of the lungs
to the total volume of the lungs: **66%**



AI RECOMMENDATION SYSTEMS FOR DIAGNOSTICS DISEASES (MALIGNANT TUMORS)

TASK:

- Develop, train and integrate into a common ensemble of algorithms for processing medical data (including DICOM images, DICOM tags, patient metadata (including finalized protocols))
- Achieving classification accuracy of at least 95% per category (for the task of classifying images/studies)
- Achieving the accuracy of the pathology segment selection in the image is higher than 90% (for the segmentation task)

AI MODULE FOR THE DIAGNOSIS OF DISEASES

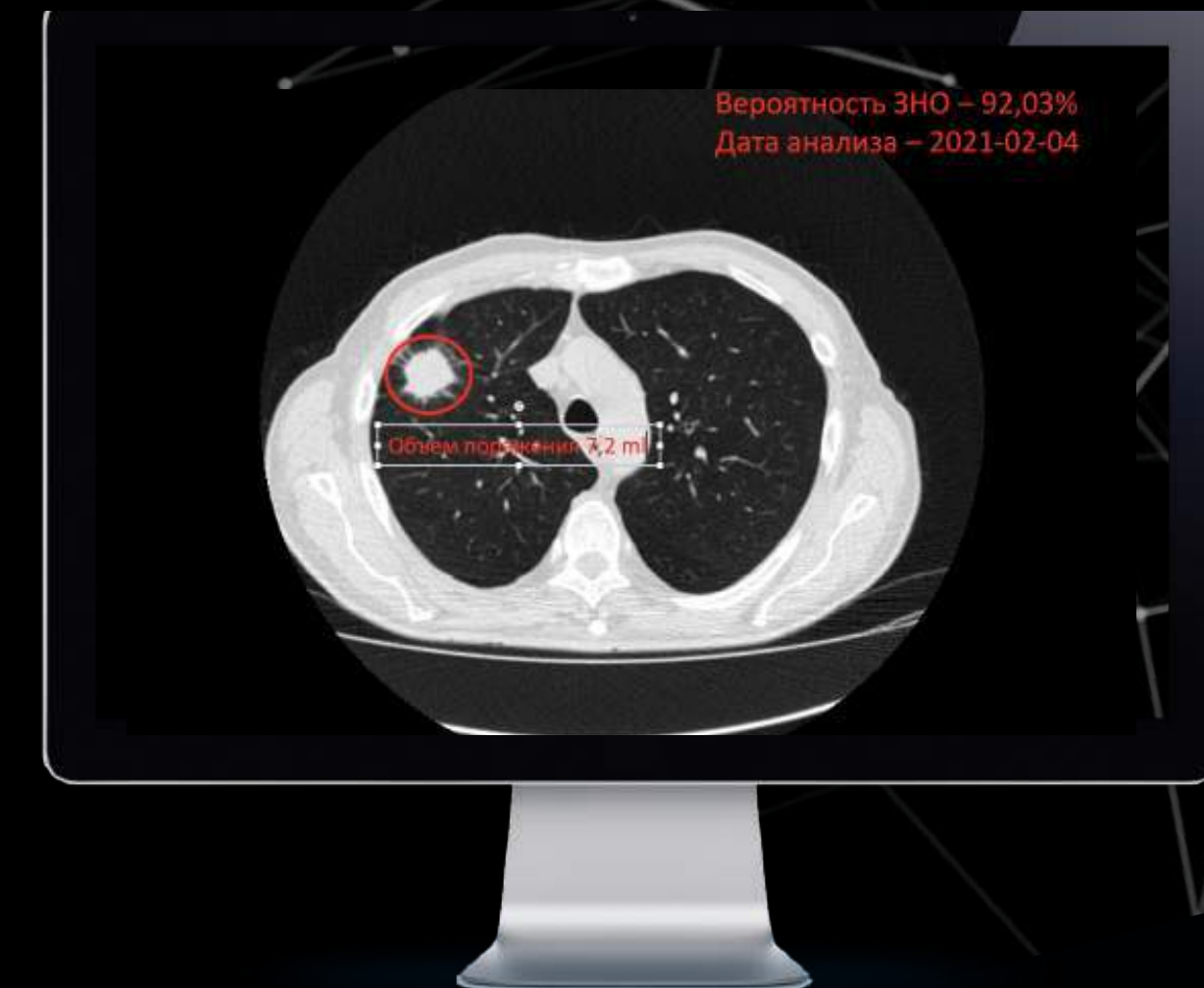
A model based on an artificial neural network for processing metadata (based on the analysis of DICOM tags, based on the analysis of patient metadata (finalized protocols))
A model based on an artificial neural network for processing DICOM images (segmentation of pathologies in the image, studies, diagnostics (classification of the image))

RESULT:

The probability of malignant tumors throughout the image is 92.03%
Found 1 hearth with a volume of: - 7.2 ml
Date of analysis - 2021-02-04

TECHNICAL STACK:

Frameworks: Tensorflow, PyTorch
Segmentation NN: U-Net, W-Net, Mask R-CNN, MeshNet, CNN+CRF
Language: Python 3

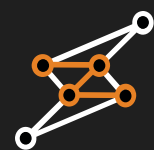




VISUALIZATION OF THE FIELD OF PATHOLOGY

Visualization of the field of pathology



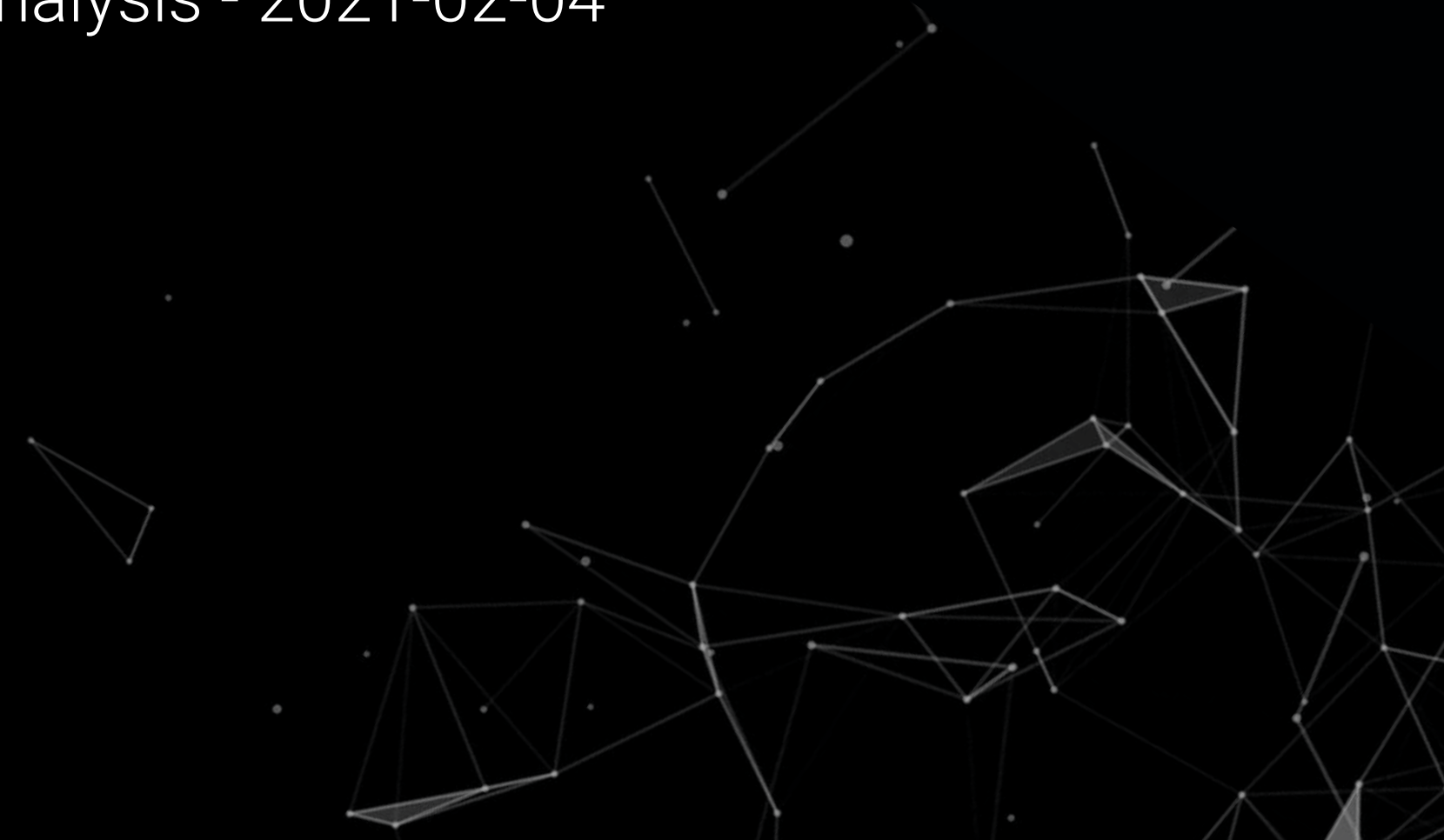


AI-REVEALS THE PATHOLOGY FROM MEDICAL DATA (CANCER)

ИИ-выставление диагноза по медицинским данным



Probability of cancer over the entire image - **92,03%**
Found 1 hearth with a volume of: 7,2 ml
Date of analysis - 2021-02-04





ANALYSIS OF DOCTORS' DIAGNOSES AND MAMMOGRAPHY

TASK:

1. Development of a recommendation system that issues a diagnosis based on the data completed about each patient
2. Program analysis of mammography

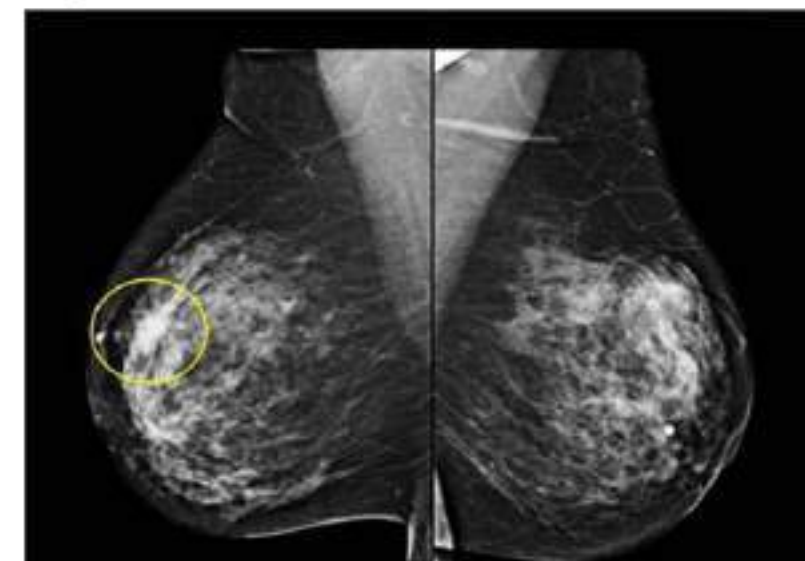
RESULT:

Increasing the accuracy of differential diagnostics in the process of daily practical work of radiation diagnosticians

SOLUTION:

1. A recommendation system that offers its own versions of conclusions based on the entered features, which are filled in during the finalized descriptions of each specific study
2. Automatic image analysis systems perform an autonomous analysis of images obtained in the process of different studies by methods of radiation diagnostics. Based on the analysis, the systems offer their own versions of conclusions for each specific study.

Фиброзно-кистозная мастопатия



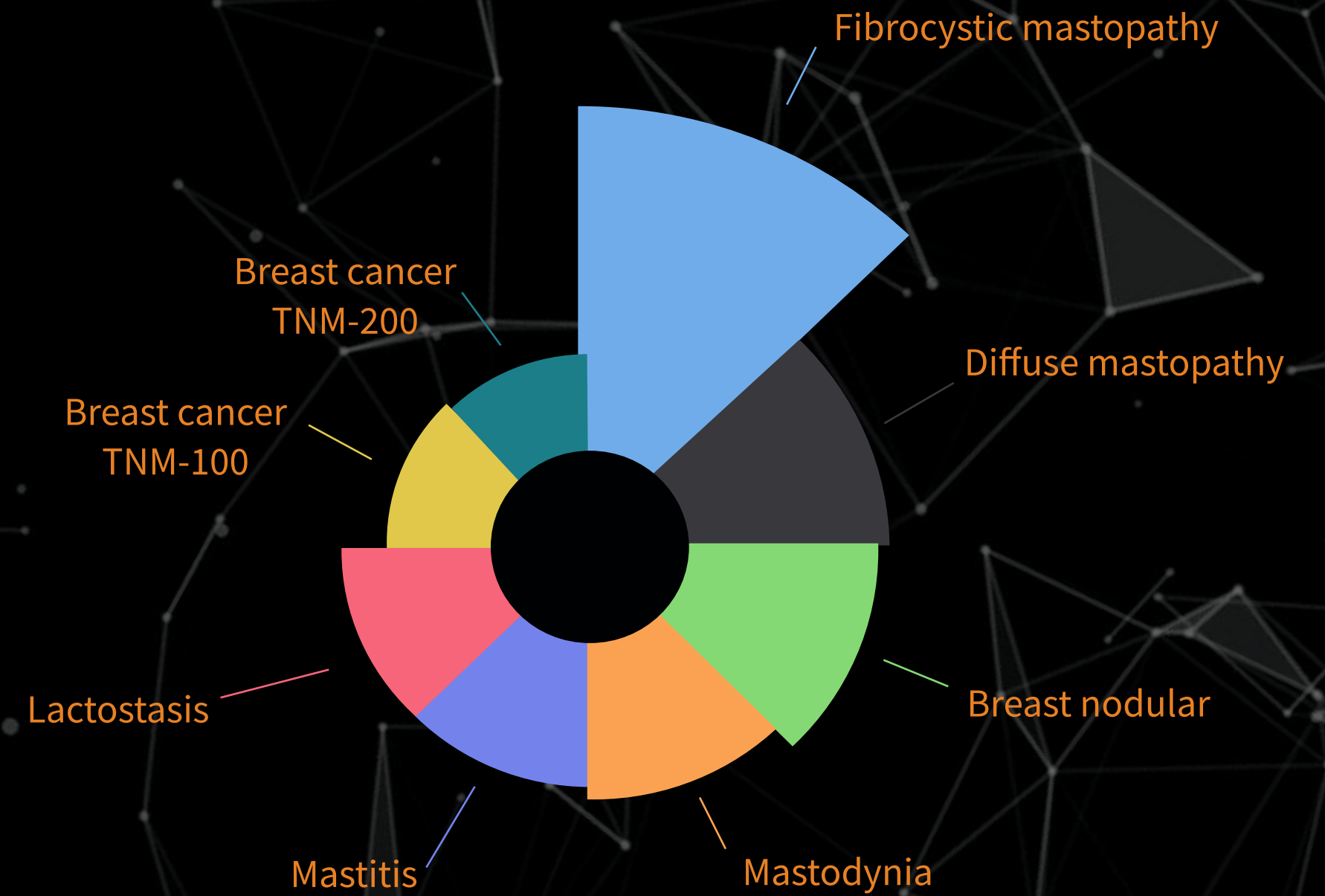
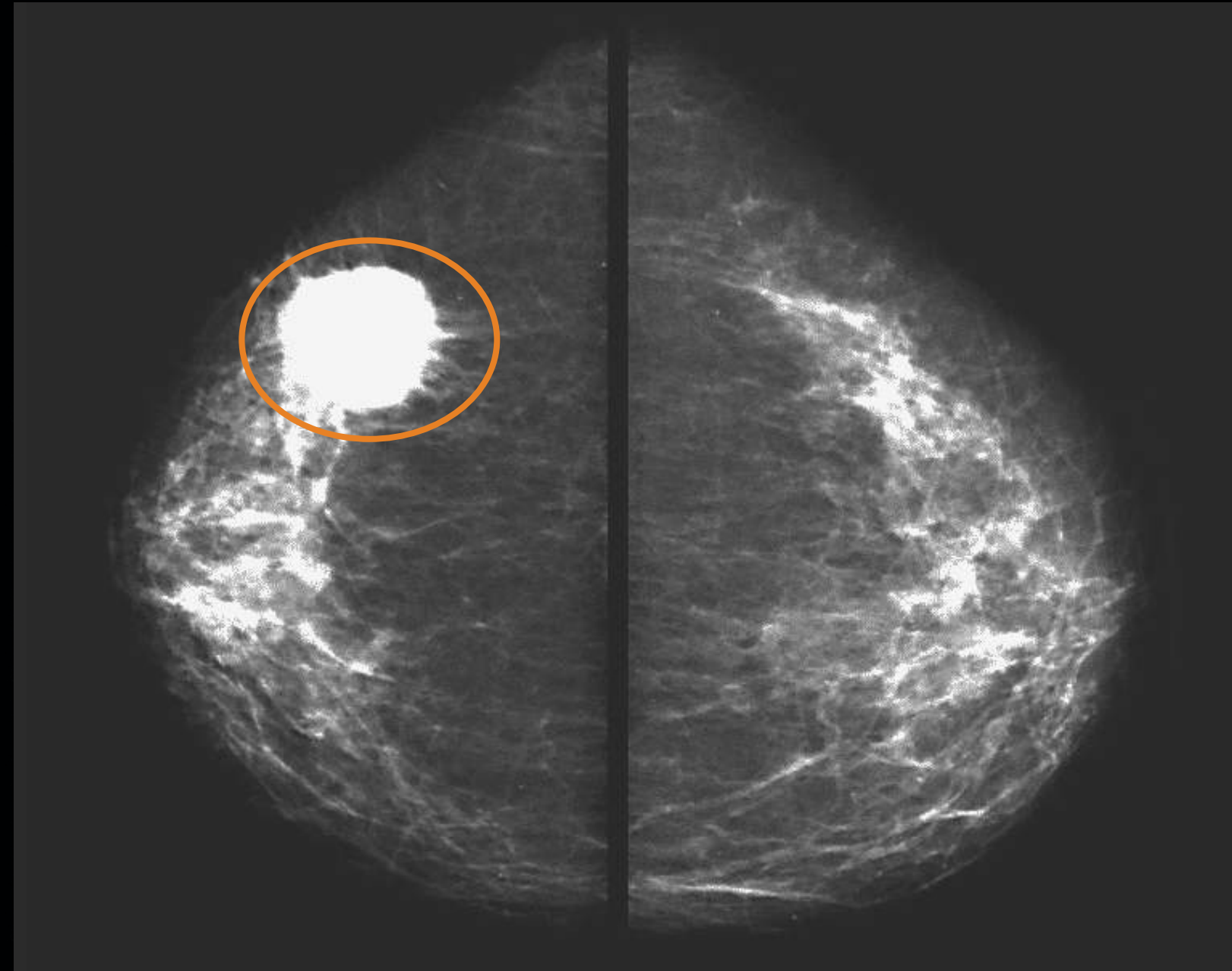
Вероятность заболевания





AI-REVEALS THE PATHOLOGY FROM MEDICAL DATA (MAMMOGRAPHY)

MRI segmentation of brain areas



Classification of pathologies of the chest cavity / mammography, also recommendation systems for doctors

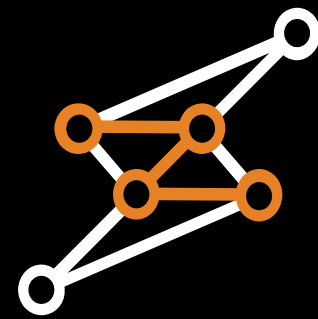


SOLUTION ARCHITECTURE

Solution architecture



Diagnostic devices
(X-ray, mammography,
MRI)



AI-Services
(processing and
recognition)



Doctor workplace
(DICOM Viewer)



Statement of the final
diagnosis by the doctor



Prescribing treatment
by doctor /
recommendation to
the patient

We build our solution into the software modules of medical information systems, screening system, web-application to automate the process of analyzing and processing medical / clinical data



GOAL AND NEEDS

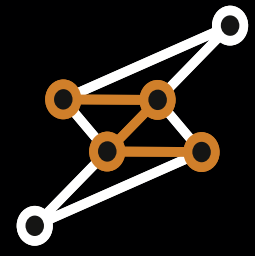
MAIN GOAL

Introduce the practice of using artificial intelligence to diagnose diseases in medical institutions of the Russian Federation to obtain an objective independent opinion

VALUE PROPOSITION

We are looking for support of the constituent entities of the Russian Federation, Medical equipment manufacturers and an partners for launching pilots and the possibility of further development of the project in the development of AI algorithms for the diagnosis of other diseases.

Technical team of expert developers >10 years of experience in machine learning, deep learning with a set of pre-trained models on various topics



z•union[®]

LegalTech



DEVELOPMENT OF A MODEL FOR RECOGNIZING AND HIGHLIGHTING THE CONTENT PART OF A DOCUMENT

TASK:

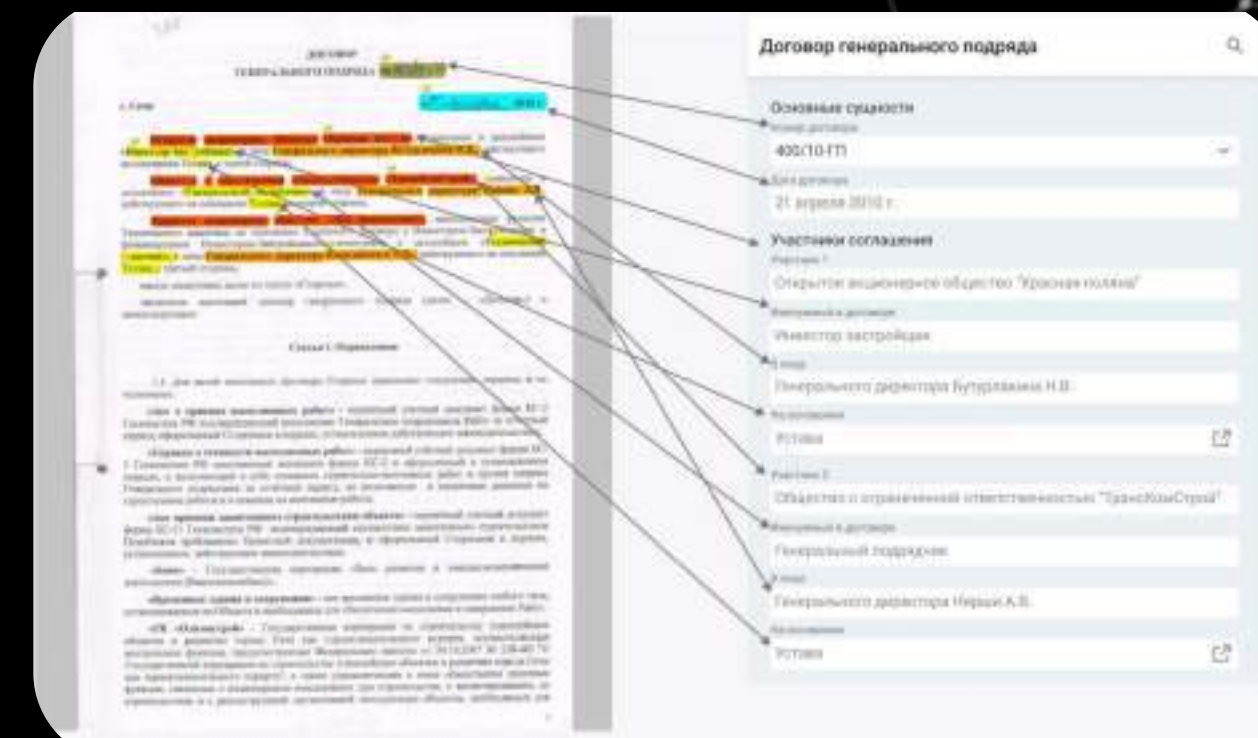
A set of monotone documents is submitted to the system for input. It is necessary to build a system that can fill out the electronic version of these documents with high accuracy. You need to build both a markup tool and a recognition model based on TD and OCR technologies

RESULT:

- OCR: 96%
- Text Detection: 98%
- Document Classification: 99%
- Document Recognition: 94%

SOLUTION:

There has been created a software package that allows you to mark up and store this information about the document in the system, recognize the type of document and fill out its electronic form for a given type of document.



[GO TO THE PLATFORM](#)



LEGAL TECH. AI DOCUMENTS - KOSYNKA PLATFORM

TECHNOLOGIES THAT ARE USED

A set of algorithms for text recognition and processing based on AI technologies.
Natural language processing

TASK:

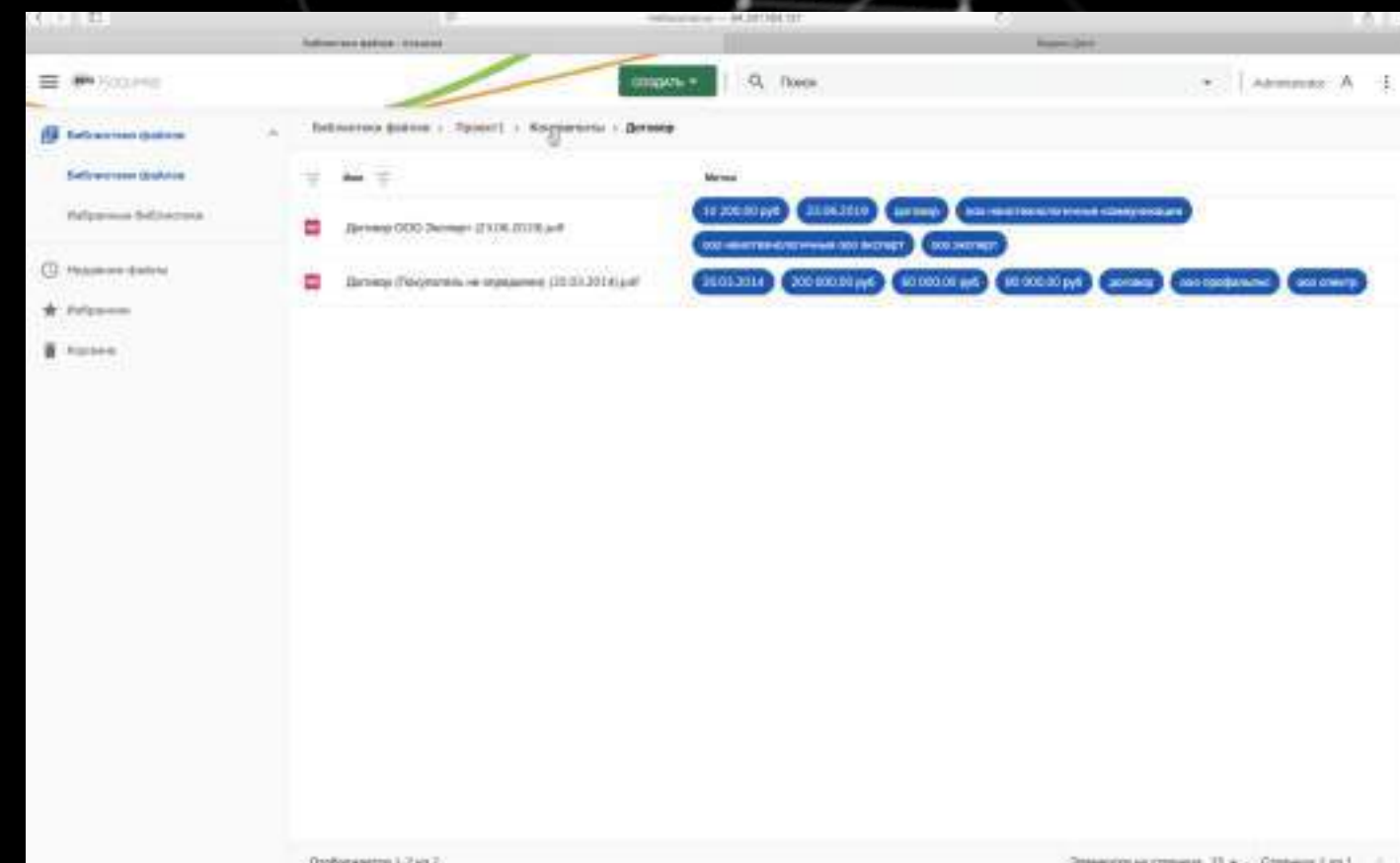
The company's contracts provide a number of conditions. At the same time, a significant part of the conditions are not taken into account and are not controlled automatically.

RESULT:

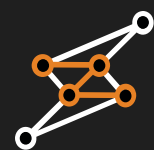
The efficiency of the execution of the terms of contracts is increased, the risk of liability is decreased, and there is a clear control over the execution of the terms of contracts.

SOLUTION:

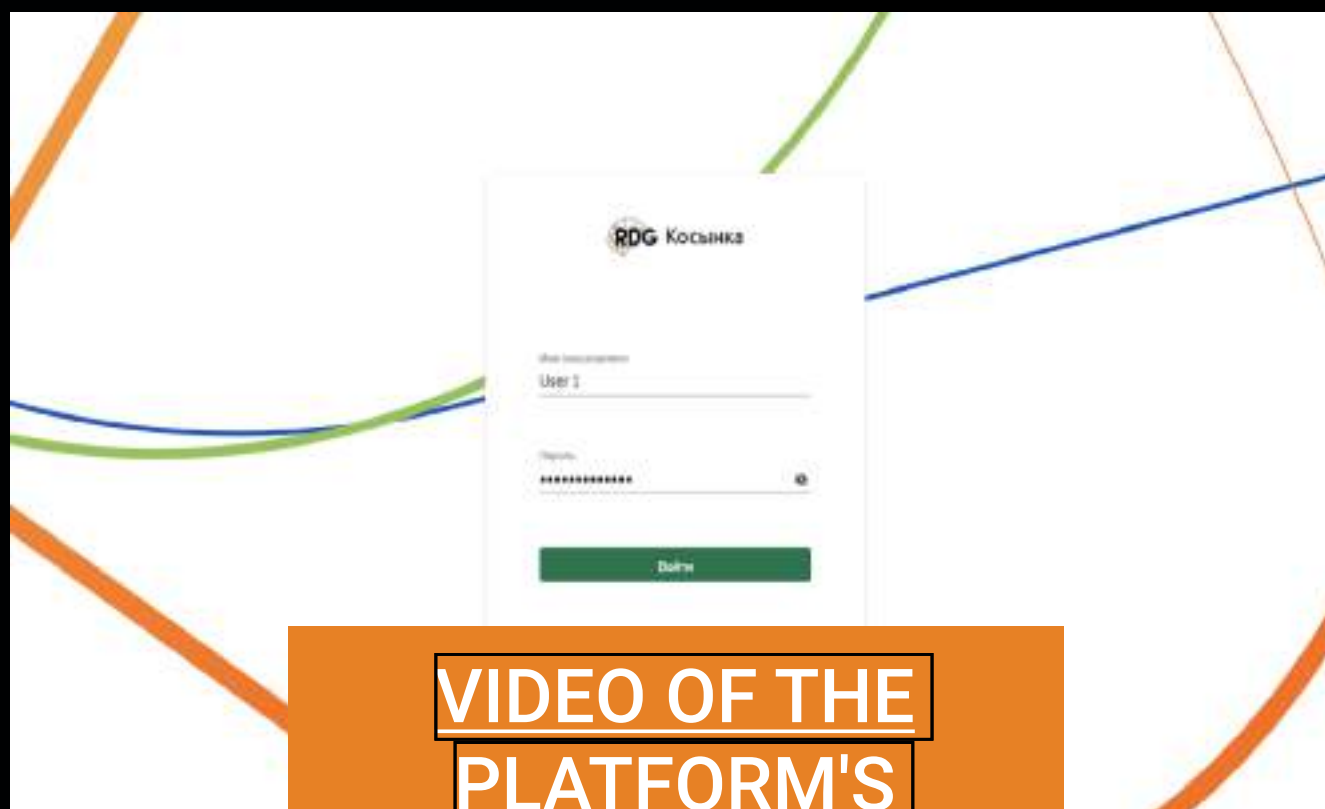
To develop a model for the recognition and semantic evaluation of each contract in order to determine, distribute and fix the terms, responsibilities, responsible parties, events that affect the execution of the terms of the contracts



[GO TO THE PLATFORM](#)



PRODUCT APPLICATION AREA

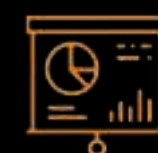


**VIDEO OF THE
PLATFORM'S
OPERATION**

«Kosynka platform»

is an innovative system of communication and document management, offering a new approach to the organization of work with documents

Applied technologies



A set of algorithms for text recognition and processing based on AI technologies



Natural language processing

Target consumers in the national market



B2C



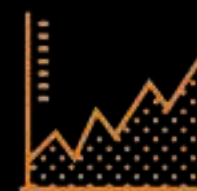
Individual entrepreneurs



Small businesses



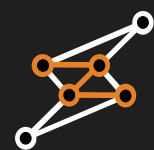
B2B



Accounting, audit, finance



Law and consulting



PRODUCT APPLICATION AREA



**VIDEO OF THE
PLATFORM'S
OPERATION**

«Kosynka platform»

is an innovative system of communication and document management, offering a new approach to the organization of work with documents

Applied technologies



A set of algorithms for text recognition and processing based on AI technologies



Natural language processing

Target consumers in the national market



B2C



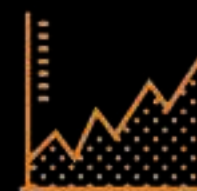
Individual entrepreneurs



Small businesses



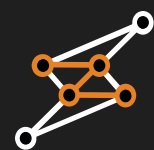
B2B



Accounting, audit, finance



Law and consulting



TECHNOLOGICAL BASE OF THE SERVICE

The «Kosynka» service is the result of a symbiosis of advanced digital data processing and analysis technologies that allow working with information at a completely new level.



Semantic core



Linguistic dictionaries

(databases of entities and concepts)



Knowledge graph

(a formalized description of the logic of the subject area)



Linguistic rules

(sets of natural language text processing rules)



Neural networks and machine learning

(data analysis and processing tools)




Benefit of the solution:


The developed and applied semantic core allows you to extend the set of supported complex semantic relationships with the help of additional training of the system.




CURRENT CONSUMER PROBLEMS




Disparate
incoming data traffic
(mail, messengers)


Search for files and
information for verification
(search for the necessary
document,
identification of data)


Storage management
(structure definition,
manual sorting)


Self-uploading files
(completing the storage
according to the
accounting policy)

The classical document management model



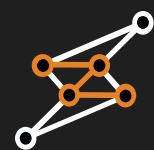
With file storage in the cloud



With the storage of files
on a storage device

Key problem:

waste of time resources for performing routine operations, namely, saving / downloading files, sorting by files, searching for the necessary document and data from the file.



HOW THE SERVICE WORKS



Creating virtual data room



Uploading documents
(e-mail, Telegram, file in the storage)



Identification of the document type
(contract, power of attorney, invoice, payment order or financial report)



Data identification
(dates, amounts, names legal entity / sole proprietor, full name)



Identification of connections
(the contract and the act/invoice/payment order to it)



A new approach to communication and document management



Special address or filter
(for forwarding or autofiltering emails with attachments from counterparties)



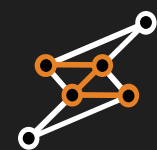
Telegram Chatbot
(to interact with the storage without using the web interface)



Automatic systematization
(the file sent in the chat is saved and processed in the storage)



Creating group chats
(for multi-user access to documents in the chatbot)



SERVICE FUNCTIONALITY

Artificial intelligence and linguistic tools for processing text in natural language create the foundation for a new format for working with documents and data



1. Obtaining documents

(auto-upload from e-mail, Telegram or manual upload to a shared file)



2. Classification and sorting

(determination of the type of each document and distribution by libraries and files)



3. Semantic analysis

(analysis of the document content and highlighting of key data)



4. Identifying relationships

(identification of logically related documents)

Storage organization options



B2C

providing the necessary amount of cloud storage and regular backups



B2B

Storage placement on the client's servers (full control over documents and data)



USER INTERACTION

The ease and convenience of the interface is the key to effective work with documents and data



1. Administration of the service

flexible storage settings, role management and setting access levels for employees



2. Access from mobile devices

interaction with the storage from a mobile phone and / or a browser window



3. Search for data

by name, by date, by user, by tags, by types, by relations



4. Working with relations

building a unified graph and the relationship of documents



OUR OWN DEVELOPED OCR MODULE (DEVELOPMENT OF A MODEL FOR RECOGNIZING AND HIGHLIGHTING THE CONTENT PART OF A DOCUMENT)

TASK:

A set of monotone documents is submitted to the system for input. It is necessary to build a system that can fill out the electronic version of these documents with high accuracy. You need to build both a markup tool and a recognition model based on TD and OCR technologies

SOLUTION:

There has been created a software package that allows you to mark up and store the information about the document in the system, recognize the type of the document and fill out its electronic form for a given type of the document

RESULT:

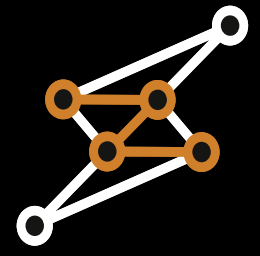
- OCR: 96%
- Text Detection: 98%
- Document Classification: 99%
- Document Recognition: 94%



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VIDEO
OF THE ALGORITHM OPERATION



z•union[®]

MediaTech



DEMO EXAMPLE OF BLOCKING A TARGET OBJECT ON A VIDEO STREAM

TECHNOLOGIES THAT ARE USED

Semantic detection and segmentation;
Component: object detection and classification

TASK:

When solving various problems of hiding the target object, it is necessary to solve the problem of detecting the object in the image and stylizing it in real time.

SOLUTION:

- The ability to use it on any objects.
- Quick use on a small number of items
- Transfer-training on the detection of objects of different types
- Segmentation of the object by the boundaries of the object
- Recognition of the object's movements (for example, for recognizing the object's movements and actions)
- Recognition and blocking of unwanted content during an online broadcast

RESULT:

- Average quality of object detection in the image is 95%
- Average quality of object detection in the image 93%
- Average quality of object pathway tracking in the video stream 97%
- Average quality of the recognized object in the video stream 89%

TECHNICAL STACK:

Tensor stream; OpenCV;
Python; Cuda, iOS, WebTech, mobile technologies



EXAMPLE



ADS INTEGRATED INTO THE VIDEO STREAM

TECHNOLOGIES THAT ARE USED

Semantic detection and segmentation;
Component: object detection and classification, GAN / CycleGAN

TASK:

We can recognize every object in the video stream, and this gives us the opportunity to integrate any media content in the post-processing format.

RESULT:

- Increasing brand awareness
- Increasing attractiveness of the brand.
- Increasing attention to the brand
- A new way to present information about your product.

SOLUTION:

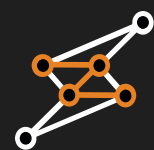
- Our special technology based on artificial intelligence analyzes the content to find the most effective places for ads.
- Brands can target an interested audience with cinematic-quality advertising campaigns on all devices.
- Brands can easily scale campaigns by series, impressions and networks.

TECHNICAL STACK:

Tensor stream; OpenCV;
Python; Cuda, iOS, WebTech, mobile technologies



EXAMPLE



ANIMATION OF PHOTO AND VIDEO CONTENT

TASK:

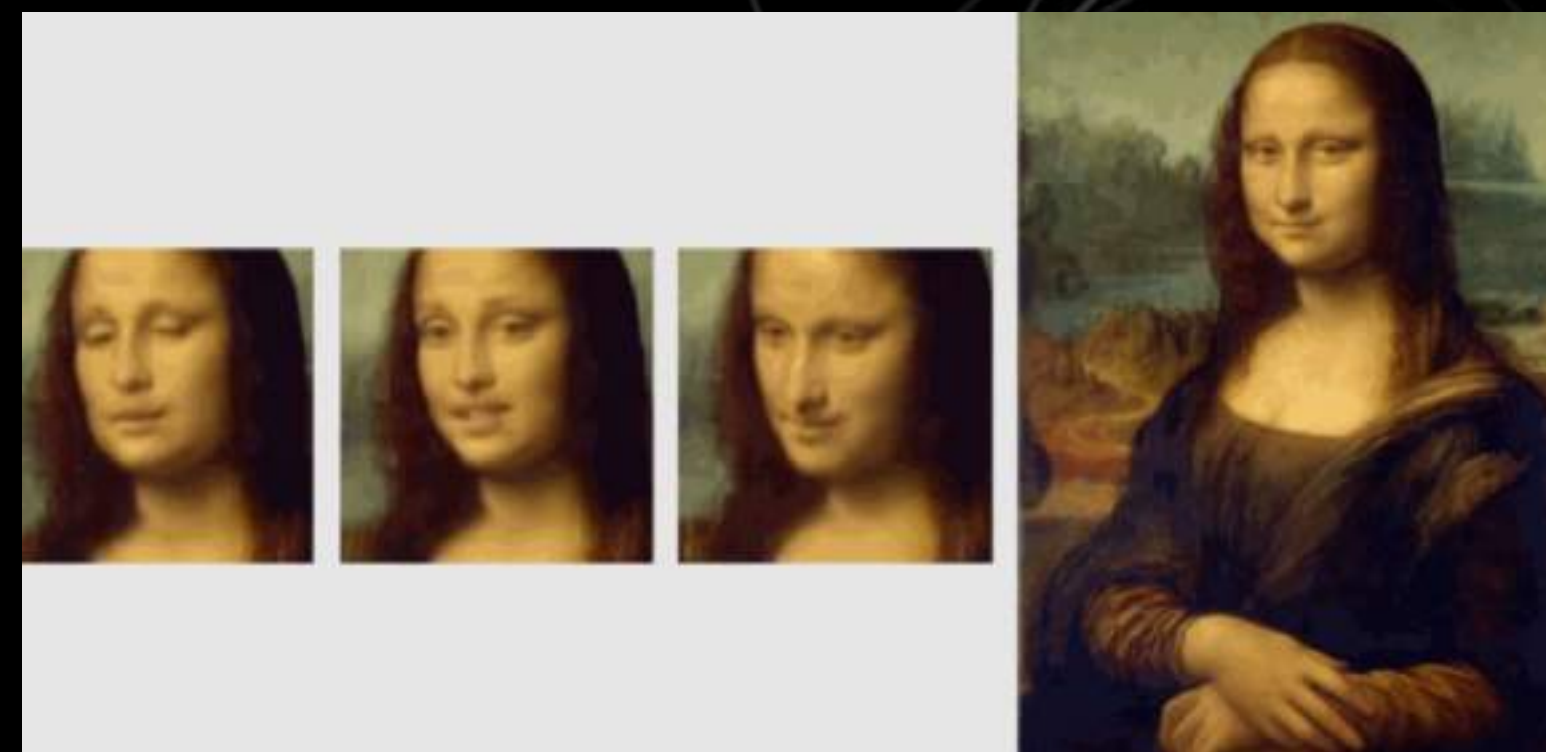
Creating universal media and entertainment content for transforming photos and videos of any format

RESULT:

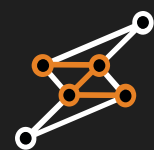
- Лёгкая доступность создания контента с GAN
- Снижение затрат на графические изменения
- Реалистичный результат в отличие от существующих технологий

SOLUTION:

Using scanning of face sensors via telephone devices with the help of DeepFake technology, which allows users to animate a still image of a face



**VIDEO
OF THE ALGORITHM OPERATION**



TOUCHPAD PANELS OF ANY SIZE

TECHNOLOGIES THAT ARE USED

Infrared technologies, Web technologies

TASK:

Attract the attention of tourists and the public, achieve a WOW effect, increase tourist and human traffic, increase the involvement of offline traffic, increase sales

SOLUTION:

A technology that allows you to make any surface touchable

RESULT:

Increase conversion and awareness, an additional way for attracting buyers/customers



EXAMPLE



EDUCATIONAL APPLICATION BRAINY 21

TASK:

To make the process of studying and memorizing theoretical material more understandable and interesting for schoolchildren and students, to increase involvement in the educational process

SOLUTION:

- Development of an online AR and VR educational platform with an explanation of the educational material;
- Gamification of the educational process through a system of scoring points and rewards

RESULT:

The percentage of information assimilation is over 90% ;
More than 95% of students weren't distracted from the educational process ;
In the group with the traditional approach to explaining the material, the indicators were 2-3 times lower



EXAMPLE



AR NAVIGATION

TASK:

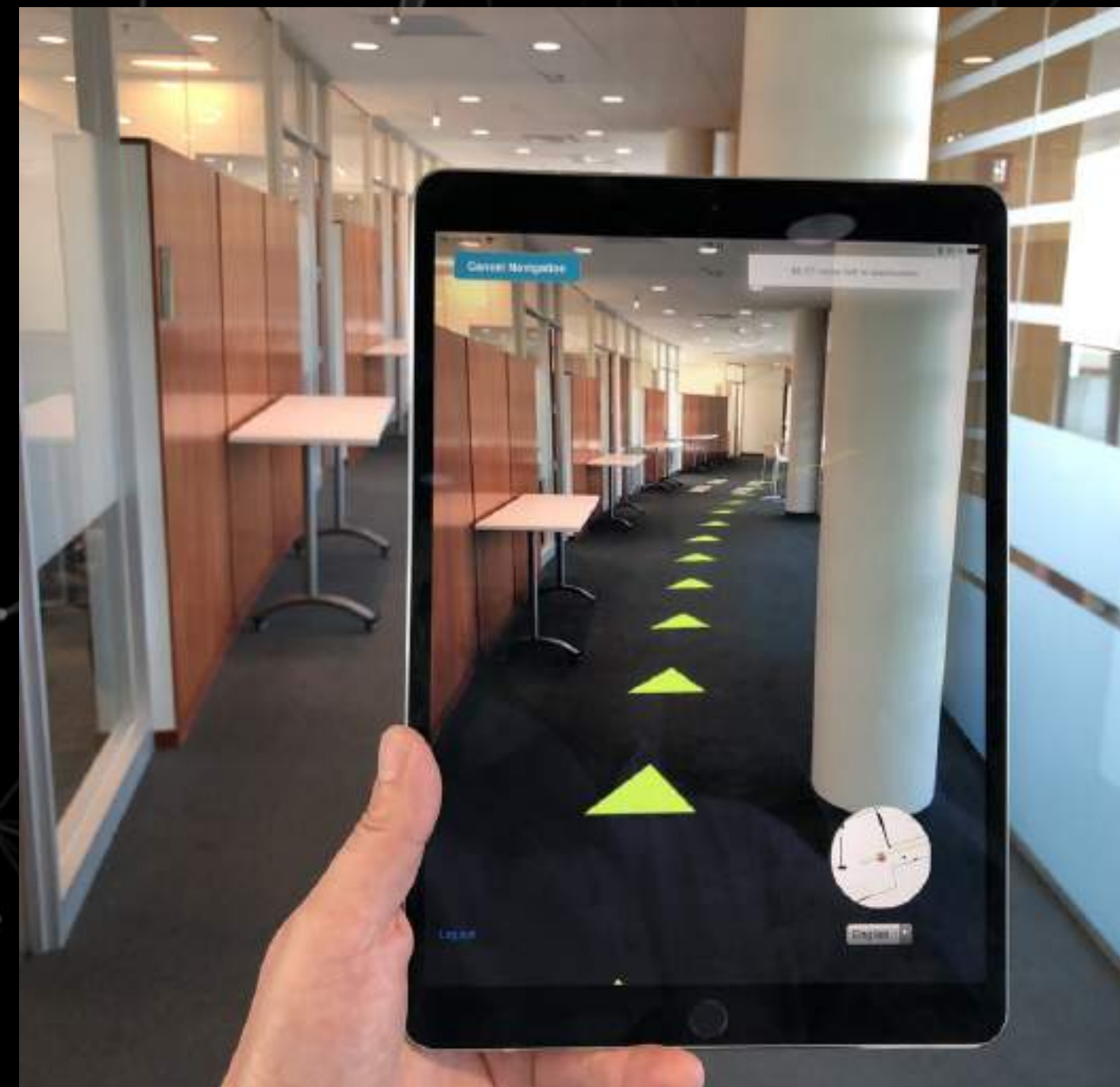
Creating augmented reality in the city (internal user navigation)

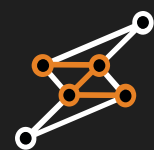
SOLUTION:

Mobile applications for AR placement of key points linked to a specific place in the real world for AR navigation on the area

RESULT:

Increased engagement, increased traffic, user-friendliness, timesaving





AR IN THE TOURISM'S FIELD

TECHNOLOGIES THAT ARE USED

Mobile development, ARKit, ARCore

TASK:

Increasing the tourist attractiveness of the area and increasing the tourist traffic

SOLUTION:

Develop a mobile application in augmented reality, in which you can enrich the real environment by adding a list of virtual audiovisual effects, such as videos, 3D models, animations and custom sounds.

RESULT:

A bright informational occasion; a positive public opinion regarding the tourist season and the professions of the tourism and hospitality industry.





EVENT RECOGNITION VIA CAMERAS

TECHNOLOGIES THAT ARE USED

Neural network technologies

TASK:

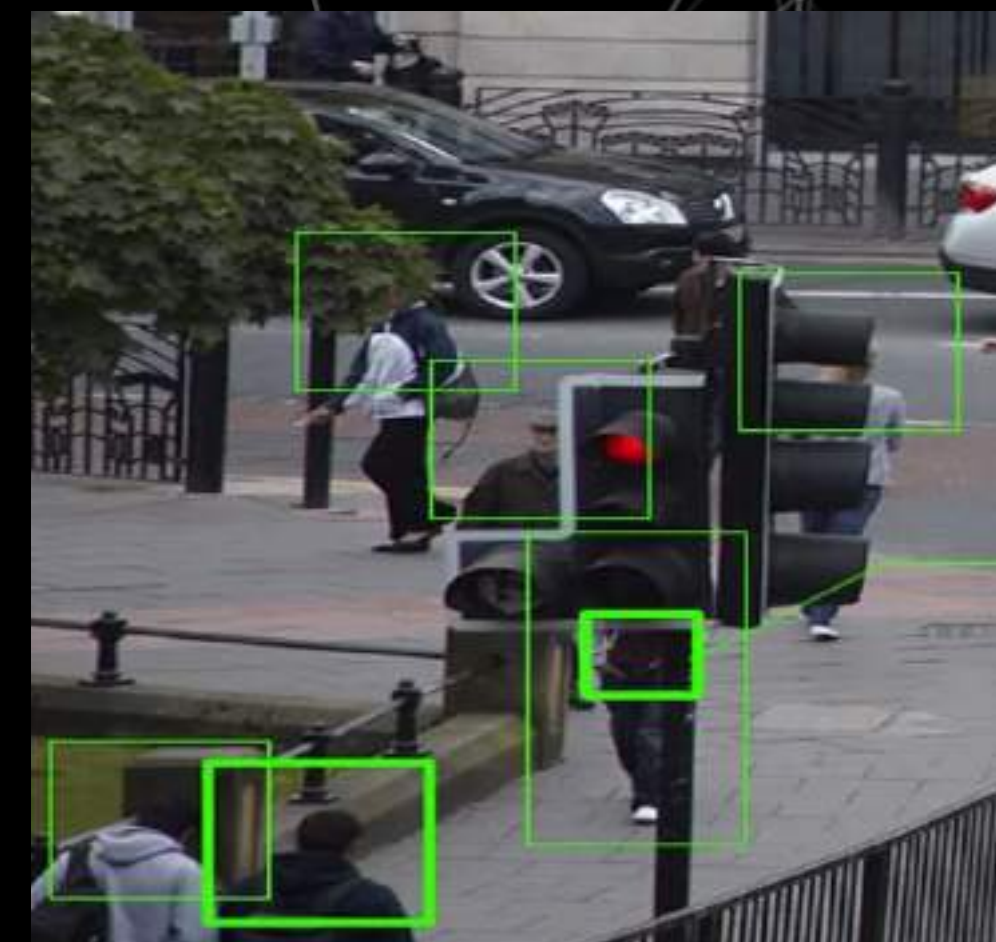
Using the city video surveillance system, the relevant services should signal about illegal events (a fight, garbage thrown by a person, garbage that wasn't cleaned by communal services, an accident, etc.)

SOLUTION:

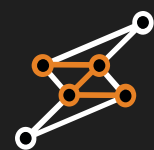
A complex of neural network algorithms trained to recognize target types of events

RESULT:

Automatic processing of video sequences from video surveillance cameras, increasing the accuracy of event detection by 80%, increasing the response time of services by 60%



EXAMPLE



CONVERTING A VIDEO INTO A CARTOON (STYLIZATION)

TECHNOLOGIES THAT ARE USED

GAN, neural networks, style transfer, face detection

TASK:

Creating universal media and entertainment content for transforming video into a digital avant-garde/art or watercolors

TECHNICAL STACK:

Tensorflow, PyTorch, Cuda

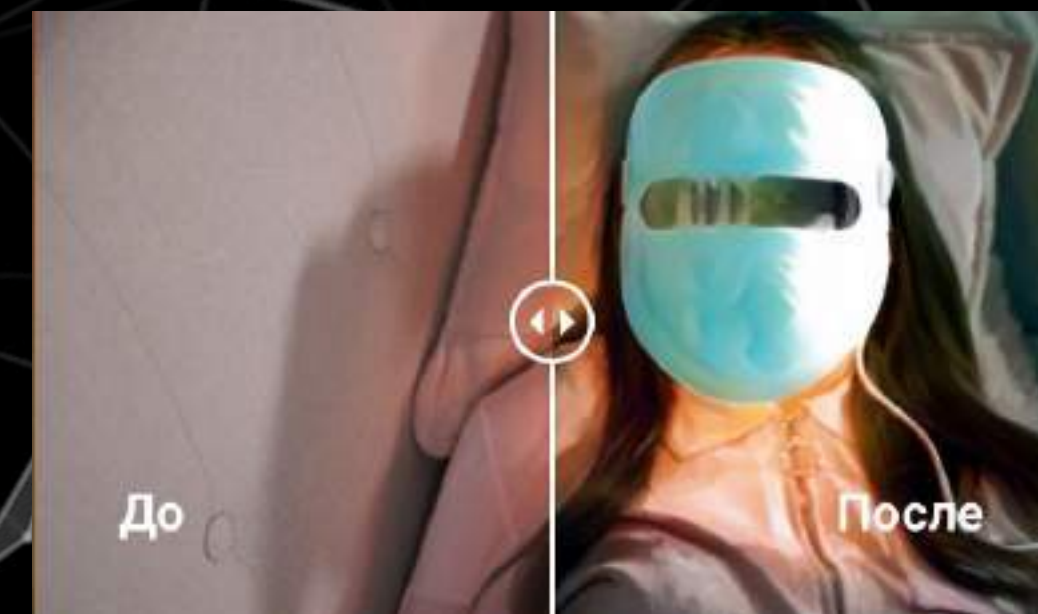
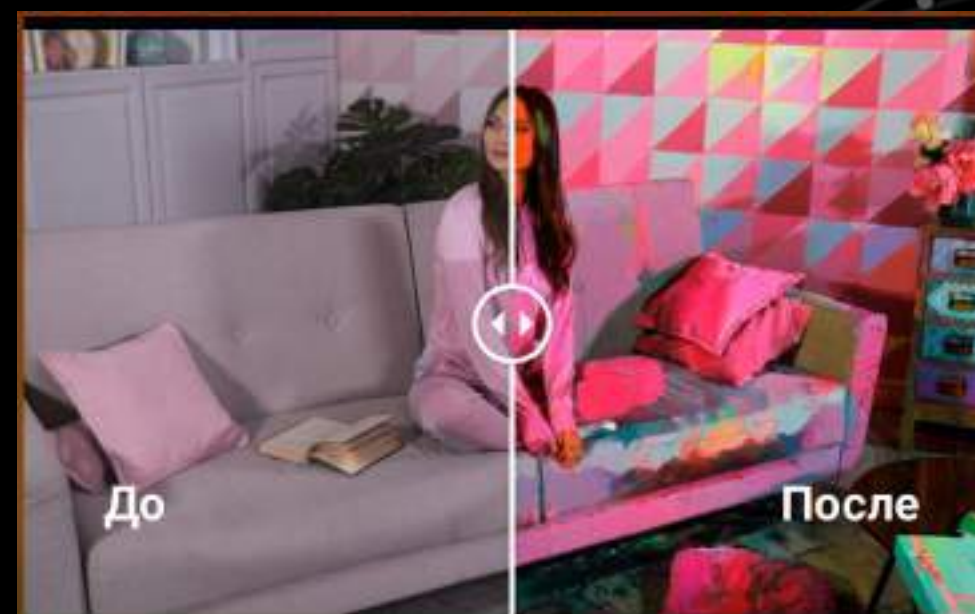
SOLUTION:

Using different styles for better and more attractive content:

- Digital Art,
- Colored Avant-garde,
- Portrait
- and others.

RESULT:

- Creating a unique video content that causes a WOW effect
- Attracting new subscribers and customers



**VIDEO
OF THE ALGORITHM OPERATION**



ART PHOTO PROCESSING ONLINE

TECHNOLOGIES THAT ARE USED

GAN, neural networks, style transfer, face detection

TECHNICAL STACK:

Tensorflow, PyTorch, Cuda

TASK:

Creating content using a large collection of styles of different artistic trends. It is also possible to use an arbitrary style set in the form of a custom sample image.

SOLUTION:

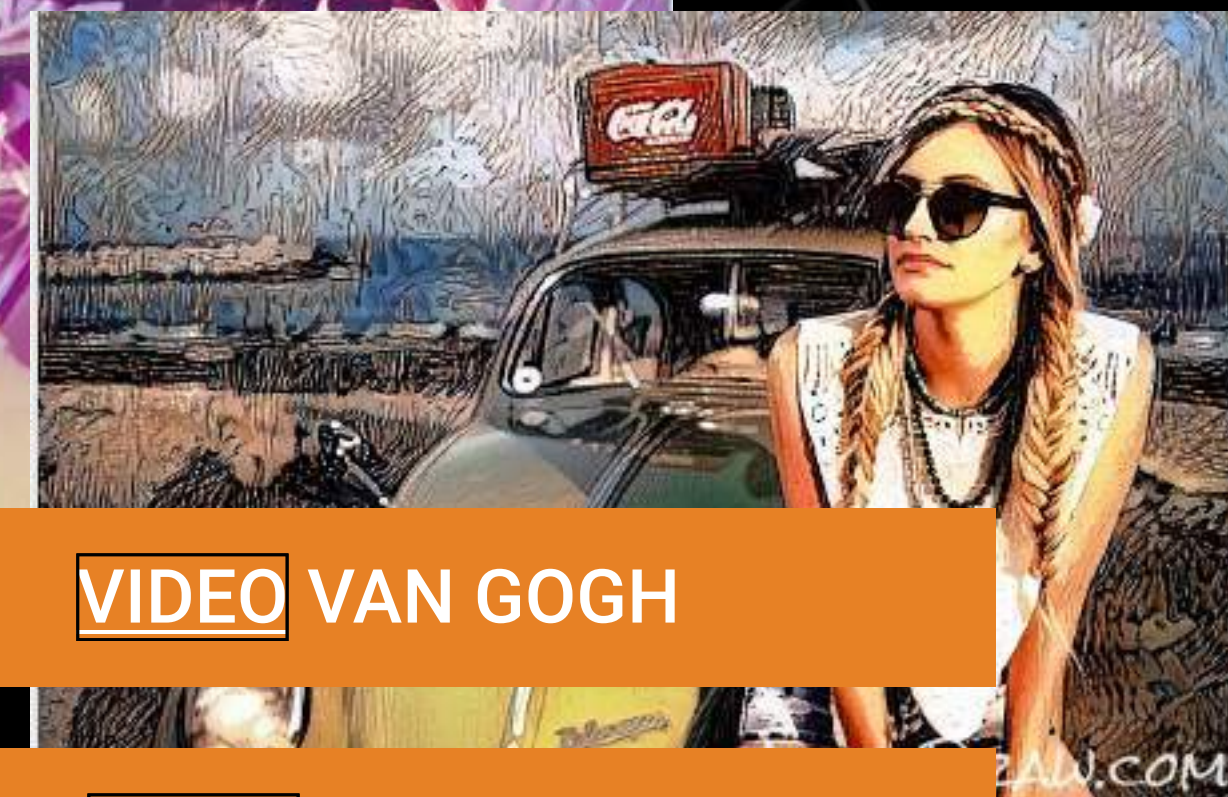
Styling is done using an original neural network algorithm that allows you to control the power of preserving the foreground.

RESULT:

Original photo filter with detailed visualization
A diverse collection with more than 120 styles.
Apply a custom style from any uploaded image.



[VIDEO](#) VAN GOGH



[VIDEO](#) PORTRAIT



TRANSFERRING FACES (DEEPAKE TECHNOLOGIES)

TECHNOLOGIES THAT ARE USED

GAN, neural networks, face detection, deepfake

TECHNICAL STACK:

Tensorflow, PyTorch, Cuda

TASK:

Transfer of the selected face to the specified video sequence (both in the video and in the photo). Generating new faces and voices

SOLUTION:

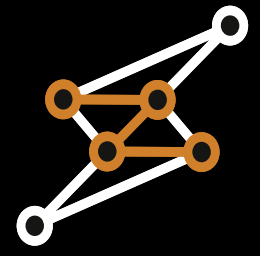
Based on the deepfake technology and the input image of the face, the specified face is transferred to the selected video sequence to the found faces in the frames (you can use one or several). The overlay occurs frame-by-frame, both on the photo and on the video.

RESULT:

- Easy accessibility of content creation with deepfake technology
- Reducing the cost of working with graphics, production, video editing
- Realistic result of transferring faces to any video



VIDEO
OF THE ALGORITHM OPERATION



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FinTech





PROBLEM

Problem



Availability of overdue loans (NPL) for business

The work of credit managers on the analysis of companies is performed manually - they can not fix the fact that the company is close to delinquency in time

You need a tool that tells credit managers that the company is close to delinquency



SOLUTION: AI MODEL BASED ON TWO DATA SETS



The key value in scoring is the availability of data!

When building a scoring model, the determining factor for success is the availability of data. To build a model, a large number of different attributes/factors are used, which can be divided into two groups: General economic and individual factors





FORECASTING OF OVERDUE LOANS OF CLIENTS-COMPANIES

PROBLEM

At the moment, in most banks, credit risks (the client's inability to fulfill loan obligations) of companies are analyzed manually on a monthly basis, and selectively for some of the companies from the entire list.

RESULT

Early detection of companies (clients) that are closest to the risk of the overdue loan (even before the fact delay).

BENEFIT

The forecast of the model is aimed at helping monitoring specialists to find companies with increased credit risk more effectively and quickly notify the owners and management of companies about possible risk in order to minimize it.

TASK

At the moment, in most banks, credit risks (the client's inability to fulfill loan obligations) of companies are analyzed manually on a monthly basis, and selectively for some of the companies from the entire list.





GENERAL ARCHITECTURE OF THE METASCORING Z-UNION SOLUTION

**Sources of
analyzed data**



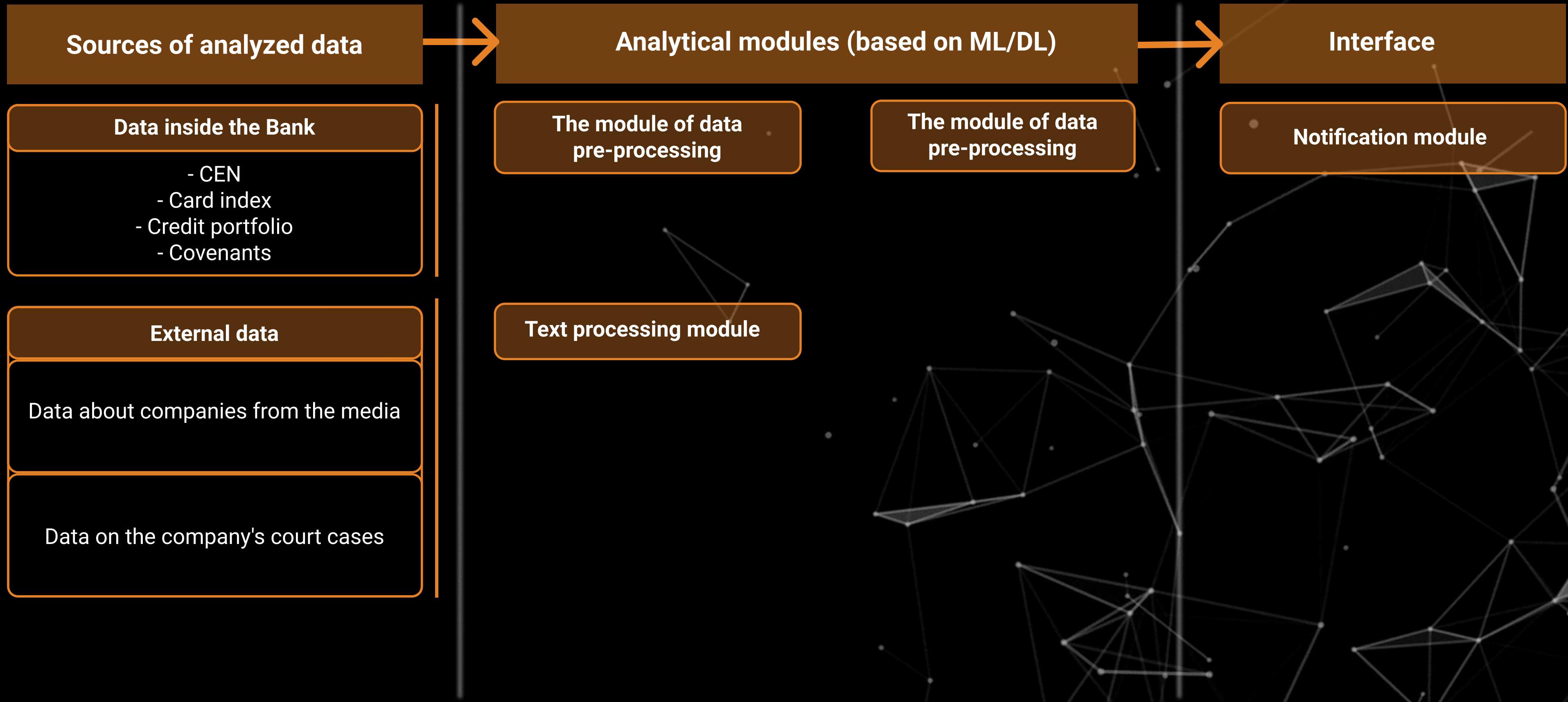
**Analytical modules (based
on ML/DL)**



Interface



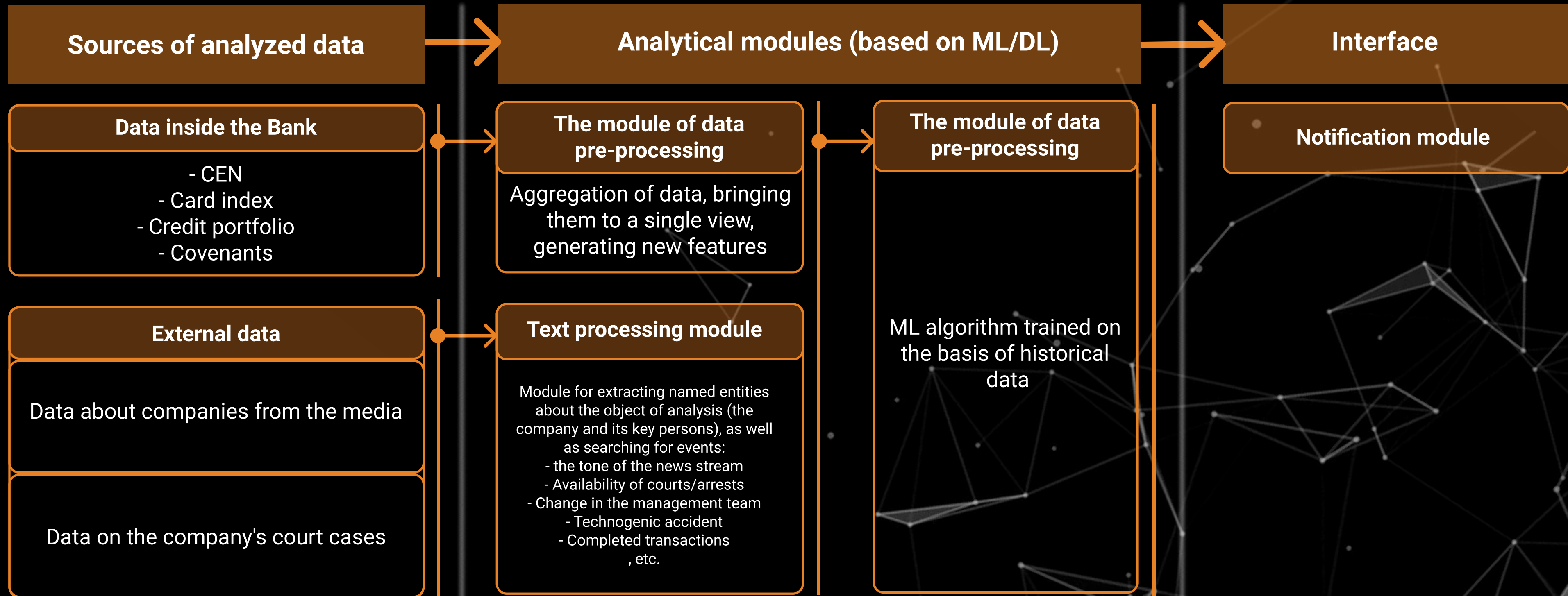
GENERAL ARCHITECTURE OF THE METASCORING Z-UNION SOLUTION





GENERAL ARCHITECTURE OF THE METASCORING Z-UNION SOLUTION

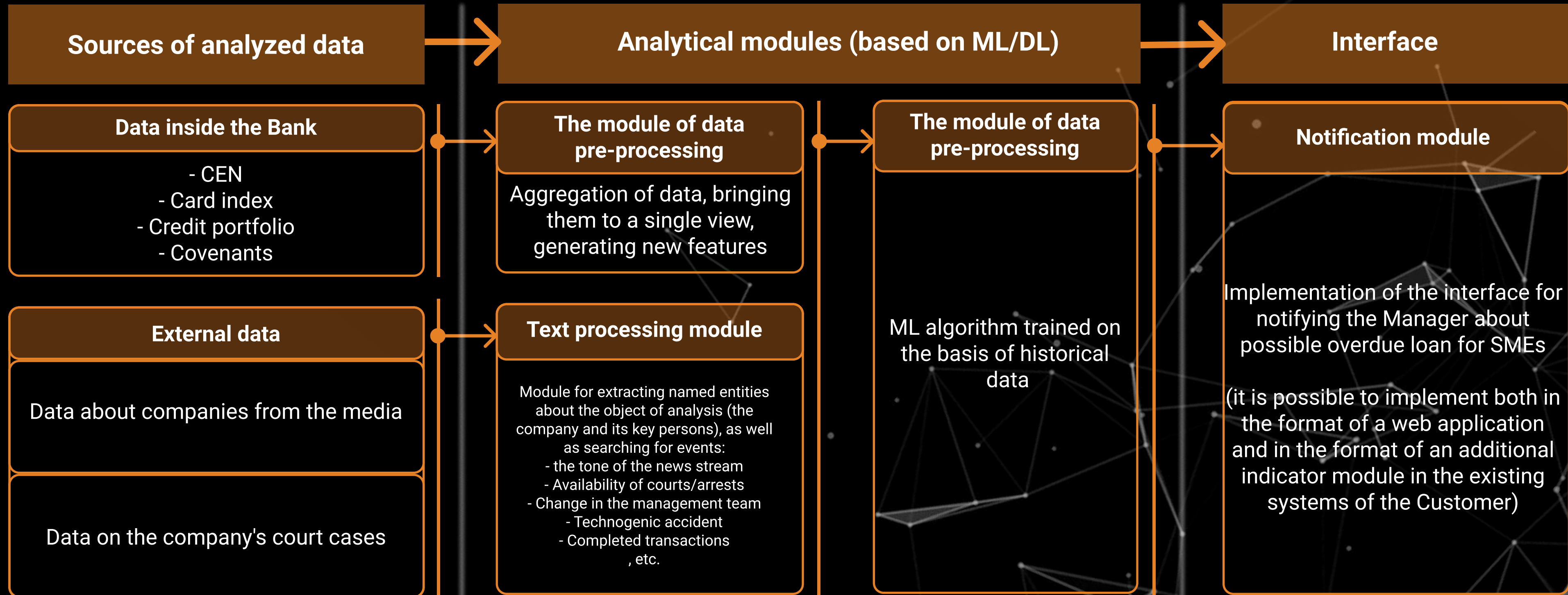
General architecture of the Metascoring z-union solution





GENERAL ARCHITECTURE OF THE METASCORING Z-UNION SOLUTION

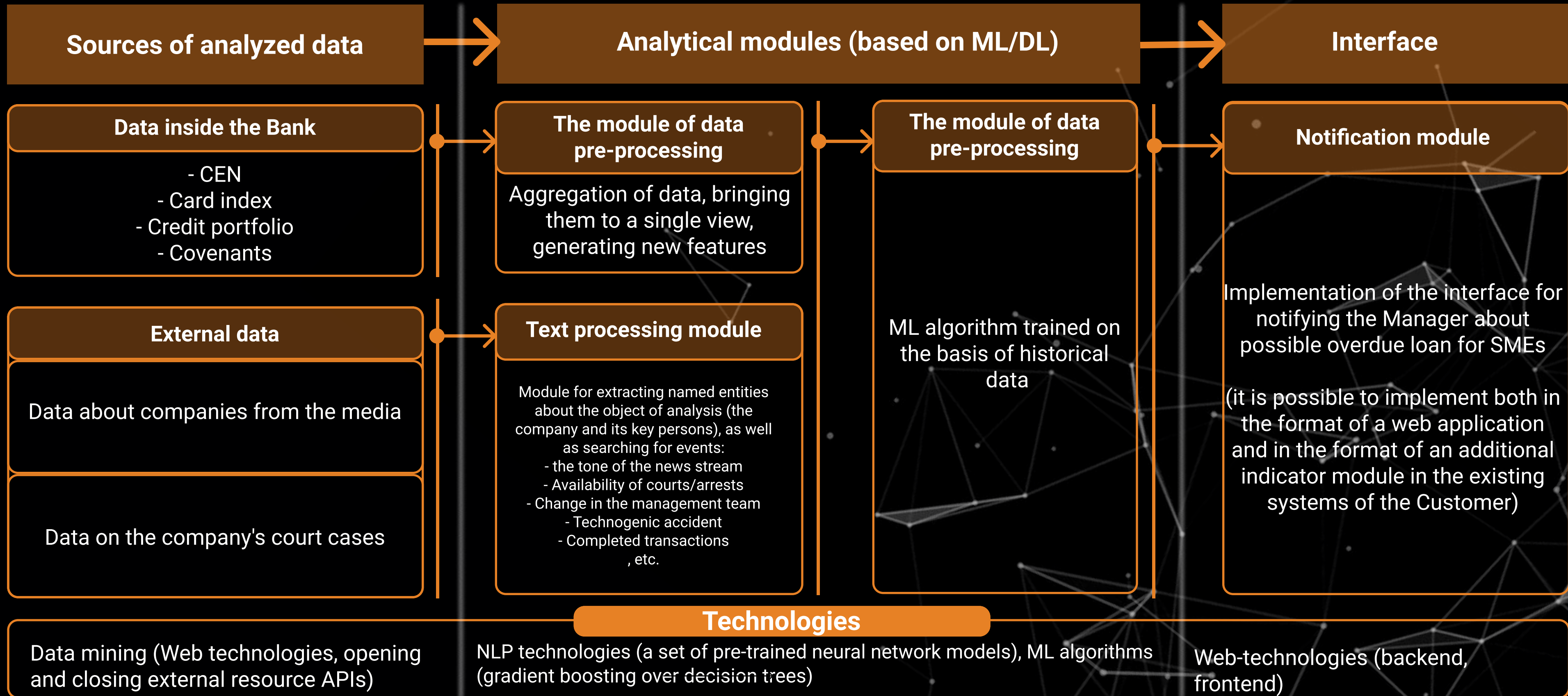
General architecture of the Metascoring z-union solution





GENERAL ARCHITECTURE OF THE METASCORING Z-UNION SOLUTION

General architecture of the Metascoring z-union solution





KEY FEATURES AND BENEFITS OF THE Z-UNION MODEL



The target metric for training the model has been developed



Using machine learning tools



Gini index up to 0.8
(depends on the volume and quality of the data used)

A well-defined set of features that are used in the training process of the model

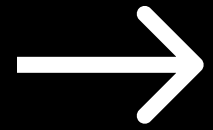
Based on a number of experiments, a **clear methodology for conducting** training and building a model has been developed

Based on the **already conducted pilot implementation** in the Customer bank and testing for 12 months.
The delay prediction range is up to 6 months



BRIEFLY ABOUT THE QUALITY OF THE MODEL

1000



**Companies in the loan
portfolio**





BRIEFLY ABOUT THE QUALITY OF THE MODEL

1000 → **100**

Companies in the loan
portfolio

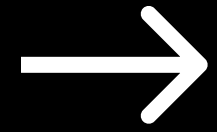
Companies go into
monthly arrears



BRIEFLY ABOUT THE QUALITY OF THE MODEL

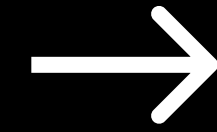
1000

Companies in the loan portfolio



100

Companies go into monthly arrears

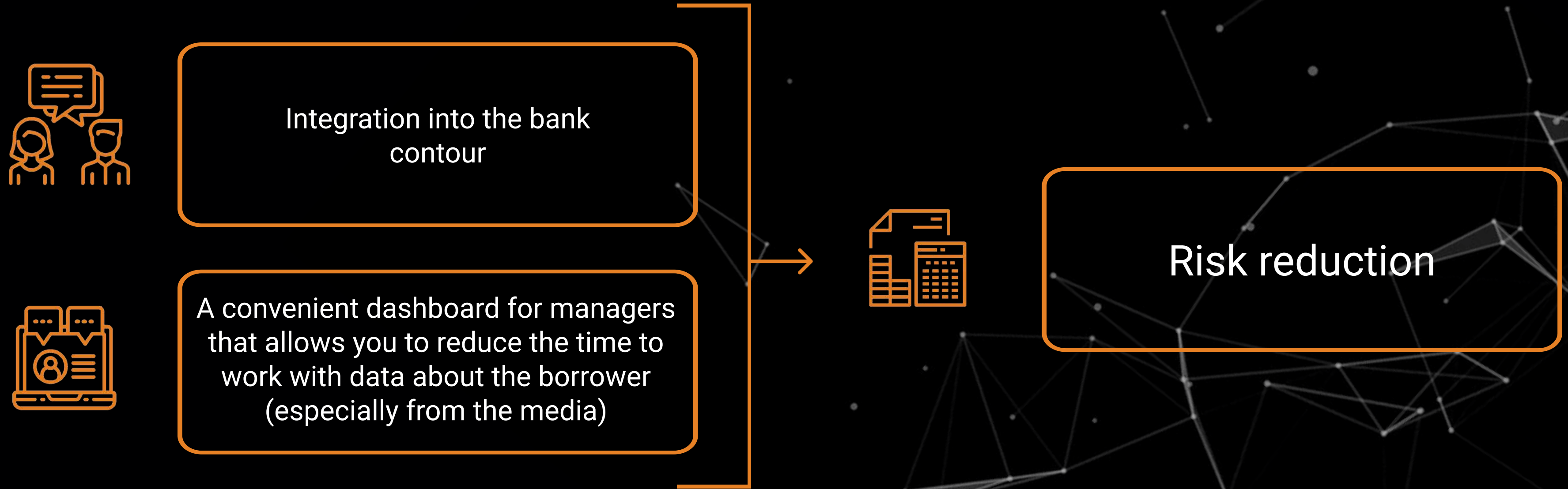


80

Of these, the NPL-developed model predicts in advance!



THE MAIN ADVANTAGES OF THE SOLUTION AND THE TARGET RESULTS OF IMPLEMENTATION



The main goal and result of the NPL model is early detection of companies with a high probability of falling into arrears



SERVICES AND PRODUCTS IN THE BANKING SECTOR



Analysis of customer churn



Forecasting customer spending in the future



Clustering of the customer base, recommendation system of banking products



Forecasting of overdue loans of clients-companies



A model for automatic classification of texts and customer requests



Development of chatbots/voice bots



CUSTOMER CHURN ANALYSIS

PROBLEM

High churn of customers, expressed in the absence of purchases and payments for a certain period of time.

The reasons for churn are not always obvious, and customer retention programs are ineffective.

RESULT

Data on customers' payment transactions, socio-demographic characteristics, and information describing the Bank's products are analyzed. As a result of the analysis, using machine learning technologies, an algorithm was developed that predicts the probability of churn and shows the most likely factors that affect the termination of each client's use of the Bank's services.

TASK

Develop a model to assess each client's churn propensity and take appropriate measures by holding it.



BENEFIT

Increase the company's revenue by effectively retaining existing customers and maintaining loyalty



FORECASTING CUSTOMER SPENDING IN THE FUTURE

PROBLEM

Low efficiency of the loyalty program, which leads to the problem of timely delivery of a specific product to the target audience. Low accuracy in predicting customer behavior.

RESULT

Based on the history of past transactions and additional information about users, a model is built that predicts customer spending in the future by specific categories (MCC codes).

TASK

Development of a model for predicting the spending of selected clients for a certain period of time.



BENEFIT

The model forecast helps to optimize financial flows, and also allows you to predict some facts from the client's life (for example, the fact of a trip abroad). Using the model allows you to improve the quality of recommendations and further increases the accuracy when identifying customers who are prone to churn



CLUSTERING OF THE CLIENT BASE. RECOMMENDATION SYSTEM FOR BANKING PRODUCTS

PROBLEM

The ineffectiveness of the ad campaign. These clients do not return for additional services, or they return, but after a very long period of time

RESULT

A system has been developed based on the recommendation of the Bank's services, the input of which is provided with information about the client's transactions, income, socio-demographic characteristics, etc. Recommendations are issued based on the behavioral characteristics of one person or group of people (groups are determined as a result of the customer segmentation algorithm).

TASK

To develop an algorithm for the segmentation of the customer base. Build a recommendation system for the Bank's services.



BENEFIT

1. Increase the profitability of banking products.
2. Reduce the cost of marketing campaigns and increase their effectiveness.
3. Increase sales through cross-sell and up-sell.



DEMAND FORECASTING AND OPTIMAL ATM UTILIZATION

PROBLEM

ATM downtime due to the end of cash in them.
Funding the money supply to cover the risks of late expiration of cash in the ATM

RESULT

We have developed a model based on time series analysis that allows us to predict the degree of ATM congestion for certain time periods.
The ATM loading model allows you to solve problems of optimal loading and cash supply. In comparison with the forecasts of a specialist analyst, the model produces more accurate results, besides removing labor costs from analysts and providing them with support in decision-making

TASK

Predict cash withdrawals/deposits at ATMs and Bank offices. Minimize the cost of funding and cash collection services for all objects of cash turnover



BENEFIT

- Reduced funding and collection costs
- Reduced ATM downtime
- Reducing analyst labor costs



MODEL FOR AUTOMATIC CLASSIFICATION OF CUSTOMER REQUEST TEXTS

PROBLEM

A large amount of time required for processing the flow of input text information (business mail) intended for different persons (departments) of the company. Managers produce a classification of the addresses manually

RESULT

A model has been developed that classifies incoming customer requests received via email. Classified requests are automatically sent to the appropriate persons

TASK

Automate the process of classifying the input stream of text information into thematic sections



BENEFIT

1. Reduce labor costs for processing emails
2. Reduced request processing time



THE DEVELOPMENT OF CHAT-BOTS/VOICE-BOTS

PROBLEM

High load on customer support operators and call center operators. A large number of requests that require fast processing

RESULT

Development of an intelligent chatbot/voice bot based on an artificial intelligence algorithm. Interaction usually takes place via Internet chat/phone call. An intelligent chatbot/voice bot advises the user when visiting the site, forming the most targeted response for it (links to the necessary sections, drawing up documents, etc.)

TASK

1. Development of a smart chatbot/voice bot for prompt solution of a client's question
2. Covering a wide range of user requests, redirecting them to target sections to resolve the issue



BENEFIT

1. Reduced costs for contact center operators
2. Reduced processing time for customer requests
3. Customer retention

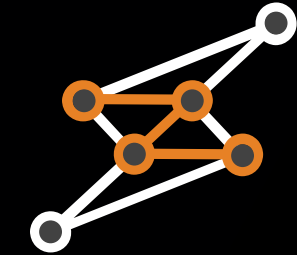


time series analysis algorithms (arima, e.t.c.)
 catboos
 xgboost
 random forest
 convolucional neural network
 recurrent neural network
 logistic regression
 bayes methods
 svm
 bert
 elmo
 h20.ai
 blockchain fullnodes
 advanced state machines
 advanced explorer on nodejs, reactjs

hadoop ecosystem
 multifactor scoring system
 search system
 technical analysis
 image analysis
 data analysis
 text analysis
 blockchain analysis

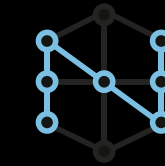
classical algorithms
 methodology
 data warehouse
 tools & languages
 data mining
 blockchain
 machine learning
 deep learning (neural network)

postgresql/mysql
 dbms
 opencv
 processing
 reactjs/backbone.js, html5
 frontend
 python (django)
 data visualization (bi tools)
 saas/scss/less, twig, es6, gulp, npm, gulp
 web development
 ruby, php, laravel
 backend
 c, c++, c#, java, go
 applications ios, android
 arkit, arcore



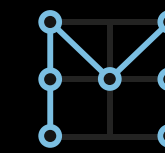


OUR COMPETENCE



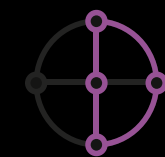
Neural network

Recognition of people;
Anomaly detection;
Event detection;
Image and text recognition



Machine learning

Development of predictive models (predicting traffic congestion, analyzing sentiment in social networks on the Internet);
Development of scoring and delinquency models



Web and mobile development

Mobile app development (iOS, Android);
Creating high-complexity web projects;
3js (WebGL) technologies

Z-UNION - a team of developers in the field of neural network technologies and machine learning

10+

Years of experience
in software development

> 300

Real projects with the use of AI
made

15 +

Key specialists in AI

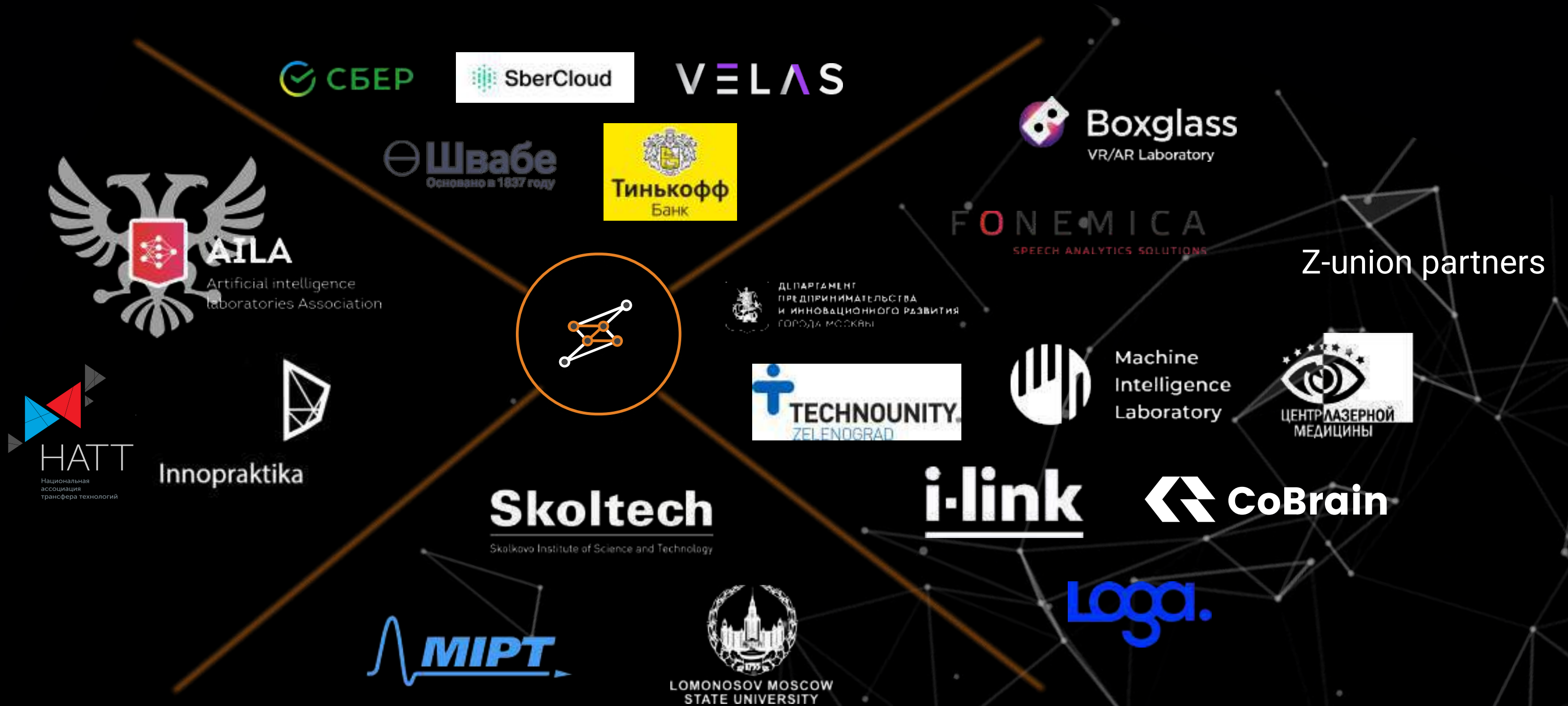


OUR KEY CLIENTS AND PARTNERS

Наши ключевые клиенты и партнеры

Key clients of the Z-union team

Social activities,
Membership in
associations and
development
institutions



Partner institutions and
educational activities

Z-union partners



WE INVITE YOU TO THE PILOT!

3 months

Duration
of the pilot

6 members

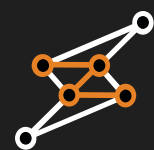
Dedicated project
team



**1. Let's make your
Data Science even
stronger**

**2. Let's train and
run the model**

**3. We will get a
business result**



BASIC PILOT PARAMETERS

The crew of the performer's team:

ML-team:
Project Manager,
Data Engineer,
Senior Data science,
Middle Data science x 2,
Analyst
+ team of assessors

Resources per project:

Implementation period: from 3 to 6 months;
Integration period: from 2 to 8 months;
Specialist rate: from 40-50 dollars/hour
Average project budget: 10 million rubles

Main project's stakeholders

- CEO;
- CDSO;
- CAIO;
- CFO

Economic impact

- Reduction of the number of overdue loans
- Reduction of risks of non-return, prevention of non-return
- Increase in profit
- Cost reduction



THANK YOU FOR YOUR ATTENTION!

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